



## Joseph B. Fetterman

Executive Vice President  
Greater Philadelphia Region  
Colliers Life Sciences Practice Group  
Colliers Healthcare Services Group

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### Education or Qualifications

MBA | The Wharton School  
The University of Pennsylvania  
BARCH | Architecture  
Drexel University

### Affiliations or Memberships

Board of Directors:

- Arthur Ashe Youth Tennis and Education
- Pennsylvania Resource Capital
- Philadelphia Regional Board of Economics PA

Campaign Leadership  
Committee, Salvation Army's  
Ray and Joan Kroc Community  
Center

Member, Chamber of  
Commerce Southern New Jersey

Member, Mary S. Irick Drexel  
Society

### Area of Expertise

Joe joined Colliers International in 2012 to lead and grow Colliers' Office Brokerage Division. Today he focuses on providing strategic solutions to local and national Health Care and Life Science clients. Joe's background in architecture, real estate development and financial analysis provides clients with an experienced professional and strategic leader who integrates complex factors to create successful results for clients.

Joe is a Healthcare Fellow and serves on the Colliers National Healthcare Services Steering Committee and the Colliers Life Sciences Practice Group Steering Committee.

### Professional Accomplishments

Prior to joining Colliers, Joe was Senior Vice President in the Philadelphia office of Jones Lang LaSalle, leading the company's regional higher education and healthcare consulting and brokerage practices.

Joe has managed the acquisition, leasing, design, construction and occupancy of more than 4,000,000 SF of office space on behalf of clients and performed consulting studies for numerous institutional clients in the region. He has sold, leased or developed many iconic properties including NFL Films' Production Studio, Tyco International's HQ at 57 W. 57th Street in Manhattan, The Wistar Institute's 1895 Building and new research tower at 36th & Spruce, Hillel at Penn (Steinhardt Hall) at 37th and Locust Walk and 3600 and 3615 Market Street.

### Life Sciences Related Project List:

Collectis Biogenics, Inc.  
82,000 SF U.S. Manufacturing Facility  
Cherokee Pharmaceuticals  
127 Acre API Manufacturing Facility  
The Wistar Institute  
New Research Facility  
Confidential Client  
152,000 SF Lease  
Spirovant Sciences  
10,000 SF & 1,800 SF Leases  
TUV SUD  
Multiple leases totaling 98,000 SF  
Eurofins  
20,000 SF Site Selection  
StrideBio  
82,000 SF Site Selection  
Neuexcell  
10,000 SF Lease