



Jordan Schmidt

Head of Investment Services | South Australia



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Australia

\$550M+ Transactions



Stakeholder Engagement



Expert Across Asset Classes



Strong Negotiation Skills



National Market Leadership



"I would like to record my appreciation to Colliers in general and Jordan Schmidt in particular for the professionalism they showed during the recent sale of my properties in the Adelaide CBD. Their recommended program proceeded with satisfactory outcomes for both buyer and seller and with the minimum of fuss and input from me. I would have no hesitation in recommending them to any future vendors."

-Dr Colin Twelftree, OAM

Expertise

Jordan is Head of Investment Services in South Australia and has an exceptional ability to lead and collaborate with teams and individuals to achieve successful outcomes. Jordan brings specialisation to the Investment Services team stemming from 8 years in the retail sector, providing a strong understanding of Adelaide's retail market fundamentals. Jordan has been highly successful in completing some of the largest and most significant recent metropolitan investment & development sales transacted in South Australia.

Accomplishments

Jordan's ability to work with a range of clients, from institutional grade to local private, has allowed him to have a broad reach and create outcomes that otherwise may not be attainable. This is evident with the enviable track record in Adelaide's tightly held inner eastern suburbs, where Jordan has spearheaded more than \$75 million worth of transactions since 2021 both on and off market, which have continued to set pricing benchmarks.

Client and Company Relationships

Axiom	Bunnings
Castlerock	Charter Hall
Credit Suisse	Kaufland
Vicinity Centres	Challenger Life
Woolworths	Cancer Council SA
Retail Zoo	F45
Coles	Peak Equities
Cromwell	Cohen Group
RSPCA SA	Duxton Capital
Bendigo & Adelaide Bank	Duncan Powell
Australasian Property Developments	Makris Group
Positive Lending Group	Zagame Automotive
KPMG	BRI Ferrier
Wexted	

These groups are just some of the clients that Jordan has worked with and transacted for over the last decade.



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Colliers Adelaide

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Projects

At Colliers, we are focused on maximising the potential of property and real assets to accelerate the success of our clients.

Property	Sale Price
Southgate Square Shopping Centre	\$91 million
HomeCo Parafield LFR	\$28.5 million
1-9 Walkerville Terrace, Gilberton	\$13.25 million
Modbury Triangle Shopping Centre Portfolio	\$44 million
Inner Eastern Suburbs since 2021	\$62 million
Bunnings Munno Para West	\$48.8 million
Kaufland Portfolio South Australian sites	\$34.75 million
LFR Centre, Noarlunga Centre	\$22.6 million
Cancer Council Portfolio	\$22.3 million
111 Gawler Place, Adelaide	\$18 million
621 Goodwood Road, Panorama	\$14 million
28 Franklin Street, Adelaide	\$12.18 million
RSPCA SA Portfolio	\$11.69 million
MAB Building, Tonsley	\$11 million
Centrelink, Prospect	\$10.05 million
8-20 Hutt Street, Adelaide	\$9.18 million
9-11 Dequetteville Tce, Kent Town	\$7.12 million
55 Rundle Mall, Adelaide	\$4.8 million
261 South Terrace, Adelaide	\$4.5 million
Transacted 50% share of Campbelltown Shopping Centre	
\$30 million redevelopment of The Grove Shopping Centre, involving master planning, tenancy mix strategy and marketing	

"I was approached by Rhys Newman and Jordan Schmidt to determine whether we were interested in selling our commercial property at Modbury, which we were, and after subsequent advertising we sold the property in October. Throughout this process the Colliers Team were extremely impressive, courteous, honest, very helpful and very professional. No 'salesman hype or pressure' and they always followed up keeping me in the loop. Should I ever need to sell (or purchase) another commercial property, the first thing I would do is ring Colliers."

-Dr Milton Hart

"Our organisation would like to express our appreciation to the Colliers Investment Services Team for their commitment to the sale of our asset. Alistair & Jordan were diligent & hardworking throughout the entire process. The team also exceeded our expectations in terms of professionalism and demonstrating a clear path to maximising the sale price through communication & problem solving throughout the duration of the campaign. I would not hesitate to work with or recommend this team moving forward"

-James Weaver, Director of Property Peak Equities

"We are incredibly grateful to Colliers for the work you put in and the results you obtained for Cancer Council SA. The results will make a material impact on the work that Cancer Council SA can do now and into the future. We have no doubt that you will continue to succeed in your roles and, being Adelaide, no doubt our paths will cross again at some point in the future."

-Dr Kerry Rowlands, CEO Cancer Council SA



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Highlights

What sets us apart is not what we do, but how we do it. We take pride in sourcing viable bids and executing transactions with tailored solutions to optimise premium outcomes.



Southgate Square SC

Yield 5.75%
Client Charter Hall
Price \$91,000,000



HomeCo Parafield LFR

Size 6.75%
Client HMC Capital
Price \$28,500,000



1-9 Walkerville Terrace, Gilberton

Size 6,219m²
Client Matthews Hospitality Group
Price \$13,250,000



Modbury Triangle SC Portfolio

Size 39,933m²
Client KPMG
Price \$44,000,000



Cancer Council Portfolio

Size 9,006m²
Client Cancer Council
Price \$22,300,000



Kaufland Portfolio South Australia

Size 59,299m²
Client Kaufland
Price \$34,750,000



RSPCA SA Portfolio

Size 50,6045m²
Client RSPCA
Price \$11,690,000



Bunnings Munno Para West

Yield 4.25%
Client Bunnings
Price \$48,800,000



LFR Centre, Noarlunga Centre

Yield 7.1%
Client Peak Equities
Price \$22,600,000

"I would like to thank the Colliers team for their initiative and hard work in selling my commercial property on Belair Road. The team upheld a high level of communication & demonstrated genuine knowledge and persistence throughout the sale process to ensure no stone was unturned. Jordan's expertise, confident approach and work ethic resulted in my property selling after only 11 days being on market & above my expectations. I have no hesitation in recommending Jordan Schmidt and the Colliers Adelaide Investment Services team in the future"

**-Tom Caesar, CEO
Positive Group**

"What a brilliant outcome. Thanks to you and the team for a magnificent result – your efforts will make a big difference in our project and for animals in our care. Please accept the sincere and significant appreciation of the Board and everyone at RSPCA. And we'll certainly be letting our 120,000 registered supporters know what a great job Colliers have done. All the very best"

**-Paul Stevenson, CEO
RSPCA South Australia**