



### Principal

Chicago - Rosemont  
Industrial

Jonathan.kohn@colliers.com  
Direct: (847) 698-8279  
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6250 N. River Road  
Suite 11-100  
Rosemont, IL 60018

## Jonathan D. Kohn

### Professional Summary

I represent the interests of institutions, corporations and small businesses in the buying, selling and leasing industrial property. I have strong relationships with major developers, institutional and prominent private investors and corporate users throughout the entire metropolitan Chicago area.

My experience working for a developer and owner of industrial real estate enables me to assist my clients with lease evaluations and negotiations, site analysis, and financial/investment valuation. My advanced analytical skills combined with my practical understanding of the industry, bring a unique perspective to my clients and have proven to be integral to my success..

Since joining Colliers International in 2007, I have completed more than 500 transactions totaling a value in excess of \$900 million. I recently completed a 366,000-square-foot sale for Johnson & Johnson and negotiated a 309,000-square-foot lease for Heartside Foods..

Prior to joining Colliers, I was a market representative with ProLogis, the world's largest owner and developer of distribution facilities. At ProLogis, I was responsible for leasing and asset management of nearly 10 million square feet of industrial space. I was also involved in the sourcing of new acquisition opportunities.

### Professional Accomplishments

- Finalist, NAIOP Awards – Industrial Broker Transaction of the Year (2012, 2013)
- Finalist, NAIOP Awards – Industrial Redevelopment of the Year (2012, 2013)
- Top 10% Producer, Colliers International Americas region (2012-2018)
- Colliers' Everest Club (2010-2018)
- Top 5% producer nationally within Colliers International USA Industrial Group (2012, 2013)
- Promoted three consecutive years (2010, 2011, 2012)
- Colliers International Emerging Broker Award (2009)

### Affiliations or Memberships

- AIRE
- Council member, University of Texas McCombs Real Estate Finance and Investment Center
- LINK Unlimited Scholars



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**Education or Qualifications**

MBA, University of Texas at  
Austin

BBA, University of Texas at  
Austin

**Representative Clients and Projects**

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Becknell Industrial

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Black Creek Capital

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Brennan Investment Group

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Cabot Properties

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Daimler North America

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Heartside Foods

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Johnson & Johnson

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KTR Capital Partners

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LaSalle Investment Management

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ML Realty Partners

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Pannattoni Development

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Prologis

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Ridge Property Trust

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Seefried Properties

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Transwestern Development

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