



Principal

Chicago - Rosemont
Industrial

Jonathan.kohn@colliers.com
Main: (847) 698-8444
Direct: (847) 698-8279
Mobile: (773) 627-7847
colliers.com

6250 N. River Road
Suite 11-100
Rosemont, IL 60018

Affiliations or Memberships

AIRE

University of Texas REFIC

LINK Unlimited Scholars
Program

Jonathan D. Kohn

Area of Expertise

Jonathan Kohn is a principal within Colliers International's Industrial Advisory Group. Jonathan represents the interests of institutions, corporations and small businesses in the buying, selling and leasing of industrial property. He has strong relationships with major developers, institutional and prominent private investors and corporate users throughout the entire metropolitan Chicago area. Since joining Colliers International in 2007, Jonathan has completed more than 500 transactions totaling a value in excess of \$900 million. He recently completed a 366,000-square-foot sale for Johnson & Johnson and negotiated a 309,000-square-foot lease for Heartside Foods. Jonathan has been one of the most active and top performing brokers in all of the O'Hare submarket for the past five years. Jonathan's experience working for a developer and owner of industrial real estate enables him to assist his clients with lease evaluations and negotiations, site analysis, and financial/investment valuation. His advanced analytical skills combined with his practical understanding of the industry, bring a unique perspective to his clients and have proven to be integral to his success.

Community Involvement

Jonathan is involved with the LINK Unlimited Scholars Program in Chicago, an organization that provides one-on-one mentoring to economically disadvantaged youth through their high school years and beyond. Formerly, Jonathan was a Board Member of Tennis Opportunity Program in Chicago.

Business and Educational Background

Prior to joining Colliers, Jonathan was a Market Representative with ProLogis, the world's largest owner and developer of distribution facilities. At ProLogis, Jonathan was responsible for leasing and asset management of nearly 10 million square feet of industrial space, primarily around the O'Hare submarket. He was also involved in the sourcing of new acquisition opportunities. Jonathan is currently a council member of the University of Texas McCombs Real Estate Finance and Investment Center.

Professional Accomplishments

- Finalist, NAIOP Awards – Industrial Broker Transaction of the Year (2012, 2013)
- Finalist, NAIOP Awards – Industrial Redevelopment of the Year (2012, 2013)
- Top 10% Producer, Colliers International Americas region (2012-2018)
- Colliers International | Chicago "Everest Club" Top Producers (2010-2018)
- Top 5% producer nationally within Colliers International USA Industrial Group (2012, 2013)
- Promoted three consecutive years (2010, 2011, 2012)
- Colliers International Emerging Broker Award (2009)

Jonathan D. Kohn
Principal
Rosemont
Industrial

Jonathan.kohn@colliers.com
Main: (847) 698-8444
Direct: (847) 698-8279
Mobile: (773) 627-7847
colliers.com

Education or Qualifications

BBA, University of Texas at
Austin

MBA, University of Texas at
Austin

Representative Clients and Projects

Becknell Industrial – 350,000 SF Sale-Leaseback | Louisville, KY

Johnson & Johnson – 350,000 SF Sale | Elk Grove Village, IL

Daimler North America – 323,000 SF Sale | Wood Dale, IL

LaSalle Investment Management – 318,000 SF Sale | Wood Dale, IL

Prologis – 313,000 SF Sale | Bensenville, IL

Evergreen Industrial – 260,000 SF Lease | Elk Grove Village, IL

Duke Realty – 239,000 SF Build-to-Suit | Elk Grove Village, IL

TPG – 237,000 SF Lease | Elk Grove Village, IL

Brennan Investment Group – 212,000 SF Sale | Des Plaines, IL

KTR Capital Partners – 205,000 SF Lease | Bensenville, IL

Panattoni Development – 141,000 SF Sale | Elk Grove Village, IL

Seefried Properties – 135,000 SF Sale | Elk Grove Village, IL

Cabot Properties – 118,000 SF Sale | Wood Dale, IL

Black Creek Capital – 111,000 SF Sale | Bensenville, IL

Ridge Property Trust – 90,000 SF Lease | Franklin Park, IL

KKR – 80,000 SF Sale | Wheeling, IL



Transwestern Development – 10 Acre Land Sale | Franklin Park, IL

Daimler North America – 323,000 SF Sale | Elk Grove Village, IL

Heartside Foods – 309,000 SF Lease | Elk Grove Village, IL

Yusen Logistics – 230,000 SF Lease | Elk Grove Village, IL

Multi-Pack Solutions – 175,000 SF Lease | Mt. Prospect, IL

Vision Integrated Graphics – 172,000 SF Lease | Bolingbrook, IL

Chicago Foods – 169,000 SF Sale | Niles, IL

Acme Industries – 150,900 SF Lease | Elk Grove Village, IL

Convenience Valet – 150,000 SF Lease | Glendale Heights, IL

Contract Packaging Associates – 103,000 SF Lease | Addison, IL

Yale Security – 100,000 SF Sale | Franklin Park, IL

Dulin Metals – 94,000 SF Lease | Des Plaines, IL

Kincaid Family Partnership – 75,000 SF Sale | Tampa, FL

Dynamic Manufacturing – 65,000 SF Sale | Melrose Park, IL

Geib Industries – 60,000 SF Lease | Bensenville, IL

Beltmann Integrated Logistics – 57,000 SF Lease | Roselle, IL

Radicon USA – 56,000 SF Sale | Elgin, IL

Wurth Baer Supply Company – 51,000 SF | Elk Grove Village, IL



Ingram Micro – 39,000 SF Lease | Elk Grove Village, IL

Labelmaster – 32,500 SF Lease | Seattle, WA

Angles by Design, Inc. – 32,000 SF Lease | Schiller Park, IL

Auto-Chlor – 15,000 SF Lease | Des Plaines, IL
