



Principal

Chicago - Rosemont
Industrial

Jonathan.kohn@colliers.com
Direct: (847) 698-8279
Mobile: (773) 627-7847
colliers.com

6250 N. River Road
Suite 11-100
Rosemont, IL 60018

Jonathan D. Kohn

Professional Summary

I represent the interests of institutions, corporations and small businesses in the buying, selling and leasing industrial property. I have strong relationships with major developers, institutional and prominent private investors and corporate users throughout the entire metropolitan Chicago area.

My experience working for a developer and owner of industrial real estate enables me to assist my clients with lease evaluations and negotiations, site analysis, and financial/investment valuation. My advanced analytical skills combined with my practical understanding of the industry, bring a unique perspective to my clients and have proven to be integral to my success..

Since joining Colliers International in 2007, I have completed more than 500 transactions totaling a value in excess of \$900 million. I recently completed a 366,000-square-foot sale for Johnson & Johnson and negotiated a 309,000-square-foot lease for Heartside Foods..

Prior to joining Colliers, I was a market representative with ProLogis, the world's largest owner and developer of distribution facilities. At ProLogis, I was responsible for leasing and asset management of nearly 10 million square feet of industrial space. I was also involved in the sourcing of new acquisition opportunities.

Professional Accomplishments

- Finalist, NAIOP Awards – Industrial Broker Transaction of the Year (2012, 2013)
- Finalist, NAIOP Awards – Industrial Redevelopment of the Year (2012, 2013)
- Top 10% Producer, Colliers International Americas region (2012-2018)
- Colliers' Everest Club (2010-2018)
- Top 5% producer nationally within Colliers International USA Industrial Group (2012, 2013)
- Promoted three consecutive years (2010, 2011, 2012)
- Colliers International Emerging Broker Award (2009)

Affiliations or Memberships

- AIRE
- Council member, University of Texas McCombs Real Estate Finance and Investment Center
- LINK Unlimited Scholars

Principal

Chicago - Rosemont
Industrial

Jonathan.kohn@colliers.com
Direct: (847) 698-8279
Mobile: (773) 627-7847
colliers.com

6250 N. River Road
Suite 11-100
Rosemont, IL 60018

Education or Qualifications

MBA, University of Texas at
Austin

BBA, University of Texas at
Austin

Representative Clients and Projects

Becknell Industrial

Black Creek Capital

Brennan Investment Group

Cabot Properties

Daimler North America

Heartside Foods

Johnson & Johnson

KTR Capital Partners

LaSalle Investment Management

ML Realty Partners

Pannattoni Development

Prologis

Ridge Property Trust

Seefried Properties

Transwestern Development
