



Jon Zuckerman

EXECUTIVE MANAGING DIRECTOR
NEW YORK BROKERAGE



jon.zuckerman@colliers.com

CONTACT DETAILS

MOB +1 917 922 1074
DIR +1 212 716 3851

Colliers International
666 Fifth Avenue
New York, NY 10103

www.colliers.com

AREA OF EXPERTISE

Jon Zuckerman is an Executive Managing Director in Colliers International's New York City office. An experienced leasing attorney, prolific agency broker and tenant representative, he now exclusively manages the space requirements of tenants, including law firms, as well as corporate and institutional organizations in New York City, the Tri-State Region, and across the country. His diverse expertise offers clients unmatched insight into the mindset of owners and their counsel, enabling him to structure tenant-favorable economic deals while streamlining the legal process. Mr. Zuckerman joined Colliers in 2017.

PROFESSIONAL ACCOMPLISHMENTS

Mr. Zuckerman has more than 35 years of commercial real estate experience, and has completed in excess of 20 million square feet of transactions in his career. CoStar has ranked him among New York City's Top 20 Brokers based on leasing volume, primarily due to consistent years in which his transactions fell among the city's top 50.

Mr. Zuckerman achieves success for clients by listening, understanding needs, developing creative solutions, vetting opportunities and establishing leverage so they negotiate from positions of strength. In addition to drawing upon his breadth of experience, he is methodically process-driven, rigorously transparent and passionately driven to protect his clients. He explores every option to find the

perfect solution and achieve optimal savings.

Mr. Zuckerman currently focuses on tenant representation, but he has effectively marketed and leased space for a number of real estate's most prestigious landlords since leaving the practice of law. These include Olympia & York, AXA/Equitable, Compass Management & Leasing, Shorenstein Properties and New York Life Insurance Co. He also completed more than 2 million square feet of leases for MetLife at 200 Park Avenue.

BUSINESS AND EDUCATIONAL BACKGROUND

Before joining Colliers, Mr. Zuckerman was an Executive Managing Director at Newmark Grubb Knight Frank. Earlier, he was a Senior Vice President at CBRE, headed the East Coast properties for Shorenstein Properties, ran Compass Management & Leasing's Tri-State Region portfolio, oversaw JLL's Midtown portfolio, and was a leasing director at Olympia & York, where he initially served as legal counsel. He began his career at real-estate law firm Dreyer & Traub.

Mr. Zuckerman earned an M.A. from Columbia University and received a J.D. from St. John's University School of Law. He graduated from American University with a B.A. Mr. Zuckerman is a frequent lecturer at Columbia University's Graduate Business School. He is a member of the American and New York Bar associations and the Real Estate Board of New York.