



Director | Residential

Mob: +61 477 885 469
 Direct: +61 7 3908 9959
 Fax: +61 7 3166 0429
 Jon.rivera@colliers.com

Colliers

Level 30, 111 Eagle Street
 Brisbane QLD 4000

www.colliers.com.au

Jon Rivera

Area of Expertise

As a Director, I oversee and provide an active marketing and consultation role across many of Colliers International's key residential communities and built form clients.

I am one of the industry's leading project sales, marketing and advisory experts with over 20 years of experience working across multiple sectors and markets including Australia, New Zealand, Asia & the US.

I leverage a background in residential sales, research & analytics, development and project marketing to provide a unique value add to every project I am involved with. I am dedicated to delivering industry-leading service and solutions across build-to-sell (project marketing), build-to-rent, development site sales, research and strategic advisory.

Business and Employment Background

- Marquee Development Partners - HRS
- Urbane Homes - Director
- CBRE, Residential Projects - Director
- Urbis - Residential Advisory National Director
- Colliers - National Director Residential Research

Qualifications

- REIQ Real Estate License
- Bachelor of Business - QUT

Notable Project Experience and Accomplishments

- **Grantham**, historic land swap and ballot, **Lockyer Valley Council**
- **Gold Coast Light Rail** stage one corridor alignment, **Goldlink**
- Creator & author of **Urbis Apartment** survey report nationally.
- Creator & author of **Urbis Market Outlooks**
- **RNA Showgrounds Bowen Hills** - \$2.9 billion Brisbane Showgrounds regeneration project, **Lend Lease**
- **443 Queen**, Brisbane CBD - 264 apartments, **CBUS Property**
- **Brisbane One**, South Brisbane launched tower one with over 45% sold at Launch, **R&F Property**
- **Verde**, South Brisbane - 80 apartments over 60% sold at Launch, **VCP Developments**
- **Light and Co** (Illuminate and Radiance), West End - 229 apartments, **Pradella**
- **Skynedle**, South Brisbane - 122 apartments, **Pradella**
- **Skytower**, Brisbane CBD, **Billbergia and AMP Capital**
- **Ink**, South Brisbane - 107 apartments, **Turrissi Properties**
- **Pure**, Spring Hill - 90 apartments, **CK Group**
- **Verona**, Redbank - 256 masterplanned community, **Marquee DP & Urbane Homes**
- **Sanctuary**, Redbank Plains - 201 masterplanned community, **Marquee DP & Urbane Homes**
- **The Rise**, Park Ridge - 49 masterplanned community, **Frasers Property Australia & Urbane Homes**
- **The Outlook**, Bahrs Scrub - 22 lot residential community, **Urbane Homes**
- **Brookhaven**, Bahrs Scrub - 21 lot residential community, **Frasers Property & Urbane Homes**
- **Eden's Crossing**, Redbank Plains - 65 lot residential community, **PEET and Urbane Homes**
- **Heron Park**, Berrinba - 81 lot residential community, **Marquee DP, LHPP & Urbane Homes**
- **The Reserve**, Bellbird Park - 43 lot residential community, **Marquee DP & Urbane Homes**
- **Silkstone, Ipswich** - 90 lot residential community, **Citimark & Urbane Homes**
- **Arbor**, Ellen Grove - 51 lot residential community, **Penfolds & Urbane Homes**
- **Killara**, Logan Reserve - masterplanned community, **Villawood & Urbane Homes**
- **Arbor 2**, Ellen Grove - 39 lot residential community, **Penfolds & Urbane Homes**
- **Horizon**, Thornlands - 51 lot residential community, **Marquee DP, LHPP & Urbane Homes**
- **The Parks**, Logan Reserve - 31 lot residential community, **Marquee DP & Urbane Homes**
- **Emerald Parks**, Park Ridge - 73 lot Community, **Kinstone & Urbane Homes**
- **The Summit**, Rochedale - 46 Lot residential community, **Kinstone & Urbane Homes**
- **Arbor 1 and 2**, Rochedale - 20+ Lot residential community, **AV Jennings & Urbane Homes**
- **Hamilton Residences**, McDowell - 37 townhomes, **Marquee DP & LHPP**
- **The Catalina**, Chevron Island - 82 apartments (50% sold at launch), **Marquee DP**
- **Cannes Waterfront**, Surfers Paradise - 82 apartments, **Marquee DP**
- **Palm Beach Residences**, Gold Coast - 82 apartments (fastest selling project for the quarter), **Marquee DP**
- **Hillcrest 88**, Logan - 64 lot residential community, (sold stage one/two within one month of release respectively), **Marquee DP & LHPP**
- **Northbank**, Griffin - 21 lot residential community, (Sold 70% in 30 minutes on launching), **Marquee DP & LHPP**
- **Del Ray**, Kirra - 82 apartments (sold out prior to release), **Lacey Group**
- **One Cannes**, Surfers Paradise - 82 apartments (fastest selling project for the quarter), **Marquee DP**
- **SOL**, Kirra, Gold Coast - 82 apartments (sold out within a fortnight of being released), **Marquee DP**
- **Northshore**, Palm Beach - 82 apartments (Fastest selling project for the quarter), **Marquee DP**
- **Hayfield**, Ripley - 900+ masterplanned community, **Goldfields**