



Jon Jessup

Area of Expertise

Jon Jessup has over 21 years of diverse experience in the commercial real estate industry. He specializes in global Corporate Solutions focusing on Life Science, Law Firm, Professional Services, Manufacturing and Logistics companies. Additionally, he has a breadth of experience with a focus on Investments and Leasing across asset types, capital sources, and geography. His years of experience, strong financial acumen and attention to detail offers his clients an added advantage during transaction negotiation, execution, and delivery.

Jon's Corporate Investment Services and Leasing experience is broad-based with proven results in office, industrial, retail and healthcare sectors. His expertise extends beyond the Indianapolis market through his decades of experience providing successful outcomes for his clients in the United States and around the world. His ability to listen, communicate effectively, and leverage his diverse experiences allows him to deeply understand his clients' needs, and develop creative solutions for complex transactions. This core competency has been a mainstay of his business model which has helped lead to strong client satisfaction and retention.

Prior to joining the firm, Jon served as Assistant Vice President in Corporate Planning at American United Life. He was also Director of Corporate Development at RealMed.com and an Assistant Vice President at Irwin Mortgage.

Affiliations & Achievements

Colliers Indianapolis Performance Awards:

- Top Producing Team 2020
- 2nd Top Producer 2018, 2017
- 3-Time Inductee. Colliers Everest Club – recognizing top 10% of brokers in U.S. based on sales volume 2018, 2017, 2016
- Recipient. Duke Realty, Top Brokers – Office, multiple years
- The Penrod Society. Member
- Indy Rowing. Past Board Member
- Park Tudor Alumni Assn. Past Board Member
- Jameson Camp. Past Board Member
- Indianapolis Children's Museum, Development Committee. Past Member

Executive Vice President | Indianapolis Investment & Occupier Services

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Education

MBA – Finance
Indiana University

Dual Bachelor degrees:
Business & Spanish

Indiana University
Bloomington, IN

Indiana Real Estate Broker
License



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Representative Projects		Size (SF)
Zimmer Holdings, Inc.	Portfolio Advisory Services	4,000,000
GENCO / FedEx	Portfolio Advisory Services	1,500,000
Mead Johnson Nutrition	Portfolio Advisory Services	1,300,000
XPO Logistics	Portfolio Advisory Services	1,100,000
Bentley Forbes	Disposition - Office building	578,000
Bristol-Myers Squibb	Portfolio Advisory Services	900,000
Towne Airfreight / Forward Air	Portfolio Advisory Services	650,000
First Advantage	Portfolio Advisory Services	300,000
Taft Law Firm	Portfolio Advisory Services	200,000
Kittle Properties	Lease and Purchase, Office Building	150,000