



John K. Jackson

ASSOCIATE VICE PRESIDENT | ARIZONA RETAIL SERVICES TEAM



jk.jackson@colliers.com

EDUCATION AND QUALIFICATIONS

Bachelor of Science
Accountancy
Arizona State University

AFFILIATIONS AND MEMBERSHIPS

International Council of
Shopping Centers (ICSC)
Southwest Idea Exchange
Chair (ICSC)
ICSC NextGen Member

CONTACT DETAILS

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AREA OF EXPERTISE

John Jackson is an associate vice president with the Arizona Retail Services Team with Colliers International.

John partners with Larry Miller, associate vice president; and Summer Jackson, associate vice president. The team specializes in the sale and leasing of retail properties, representing landlords, tenants and investors.

John has completed transactions on behalf of tenants and landlords for retail shopping centers, neighborhood centers and standalone properties.

He has a proven ability to achieve results for his clients through comprehensive market strategies, long-range planning, identifying opportunities to increase cash flow and developing solutions for excess vacancy.

A consummate professional, John thoroughly analyzes the financial details of each transaction to ensure his clients' economic and business objectives are met. He carefully crafts leases to support growth, minimize risk and protect investments.

As an experienced leasing broker, John brings a dynamic and innovative prospecting style to the table. He targets quality tenants that represent the least risk and complement the tenant mix of each property.

John diligently works to match tenant requirements and available space to support location decisions. Through market research, demographics and traffic analysis, he helps tenants make strategic decisions to support their long-term plans.

PROFESSIONAL ACCOMPLISHMENTS

- Completed more than 300 lease and sale transactions during his career
- CoStar Power Broker Award Winner
- Awarded Top Producer – 2014, 2015

BUSINESS BACKGROUND

John's experience spans 11 years as a commercial real estate agent in Greater Phoenix, focusing on retail properties.

Prior to joining Colliers, John was an associate vice president with Velocity Retail Group in Phoenix. He represented landlords and tenants in the leasing of retail properties and worked closely with development services to identify and sign tenants to new projects.

Previously, he was a senior associate with Rein & Grosseohme Commercial Real Estate, specializing in landlord and tenant representation.

COMMUNITY INVOLVEMENT

- Brokers for Kids
- Susan G. Komen Sponsor
- Salvation Army's Adopt-a-Family Program
- Habitat for Humanity Volunteer
- Maricopa Integrated Health System (MIHS) Fundraiser