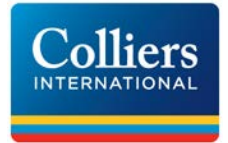




# John Finnegan

SENIOR VICE PRESIDENT | THE AZ LANDSOURCE TEAM



[john.finnegan@colliers.com](mailto:john.finnegan@colliers.com)

## EDUCATION AND QUALIFICATIONS

Bachelor of Science  
Regional Development  
University of Arizona

## AFFILIATIONS AND MEMBERSHIPS

Colliers International Land  
Advisory Group  
Urban Land Institute (ULI)  
Pinal County Partnership  
Leadership Council  
Colliers International in  
Greater Phoenix

## CONTACT DETAILS

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[www.colliers.com/  
greaterphoenix](http://www.colliers.com/greaterphoenix)

[www.colliers.com](http://www.colliers.com)

## AREA OF EXPERTISE

John Finnegan is a senior vice president with the AZ LandSource Team, specializing in the sale of land. He identifies opportunities that are aligned with the business needs of the team's clients and focuses on creating value while reducing risk. John develops relationships between buyers and sellers, establishes the basis for negotiations, and manages the transaction process.

The AZ LandSource Team has a history of success, with more than 60 years of combined experience. They are committed to a team approach, which always puts their clients' needs first. Each member has unique competencies that increase value in the different stages of every transaction. The team specializes in finding creative solutions for the new reality of today's ever-changing market and has the resources to uncover new information for their clients' specific challenges. Their extensive track record of successful assignments reflects the team's dedication to locating the right property that fits the needs of each client, whether a developer, investor, or user.

The team is structured around the strengths of each individual. On every assignment, each member brings his individual expertise for the benefit of their clients. The team is organized around relationships, marketing, service delivery and a focus on completing transactions that meet the requirements of the buyer and seller. They have represented premier developers and select landowners with acquisition, disposition, ground lease, site selection and land valuation within the greater metropolitan areas of Arizona.

Visit the AZ LandSource Team at  
[www.colliers.com/azlandsourceateam](http://www.colliers.com/azlandsourceateam)

## PROFESSIONAL ACCOMPLISHMENTS

- AZ Business Magazine "One to Watch" – 2004
- NAI Horizon Top Producer – 2004, 2005
- Hon Kachina Council

## BUSINESS BACKGROUND

John has been in the commercial real estate industry since 2000, and joined Colliers International in 2006. He was previously with NAI Horizon, where he specialized in land sales.

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“The LandSource Team was a pleasure to work with. The team’s ability to provide relevant, accurate market information in a timely manner was critical throughout this transaction.”

David Zunker  
President, Development,  
Lynd Development  
Partners

## REPRESENTATIVE TRANSACTIONS AND CLIENTS

### Representative sales transactions

- 2,389-acre Master Planned Community named Elianto in Buckeye, Ariz.
- 556-acre Master Planned Community named Silverado in Pinal County, Ariz.
- 78-acre multifamily/commercial site at Van Buren St. and 59<sup>th</sup> Ave., Phoenix, Ariz.
- 78-acre commercial site at US 60 and Idaho Rd., Apache Junction, Ariz.
- 29.23-acre mixed-use site at Loop 202 and Power Rd., Gilbert, Ariz.
- 22.63-acre mixed-used site at Loop 101 and Thunderbird Rd., Peoria, Ariz.
- 15.44-acre multifamily site at Pecos Rd. and Val Vista Dr., Gilbert, Ariz.
- 9.25-acre high-density residential site at Bell Rd. and 75<sup>th</sup> Ave., Peoria, Ariz.
- 4.30-acre mobile home park at Indian School Rd. and 9<sup>th</sup> St., Phoenix, Ariz., to be redeveloped as affordable multifamily housing
- 128 finished condo lots in the Serenity Shores Community in Chandler, Ariz.

### Representative client list:

- Charles Heers
- DR Horton
- KeyBank
- LandValorem North America
- Mark-Taylor Residential
- ML Manager
- NRP Group
- Sun Health Partners
- Wells Fargo