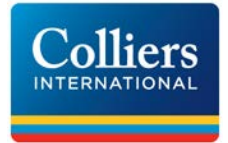




John Demaree SIOR

EXECUTIVE VICE PRESIDENT



john.demaree@colliers.com

EDUCATION AND QUALIFICATIONS

B.S. Accounting

Indiana University
Bloomington, Indiana

AFFILIATIONS AND MEMBERSHIPS

SIOR
ICBR
IAR
NAR

CONTACT DETAILS

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241 N Pennsylvania St
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AREA OF EXPERTISE

John Demaree, SIOR is a 26-year veteran of the Indianapolis commercial real estate community. John is a go-to advisor within the central Indiana commercial real estate industry – he commands considerable respect among his peers and is frequently sought by the banking, legal, and economic development community for real estate asset consultation.

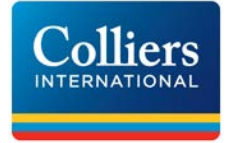
In addition to brokerage and investment transactional work, John has particular expertise in multi-market advisory, having represented various companies in securing and disposing of space throughout the U.S. and Canada which has included several large-scale build-to-suit projects. These assignments require specialized knowledge to navigate various components of multi-faceted deals including: RFP and vendor selection, local connections toward zoning appeals and approvals, tax review, incentives procurement, capital financing support, and construction best practices.

John has fulfilled various leadership roles at the firm including Managing Partner of the Property Management division – particularly thru its infancy launch; consistently served on the Finance Committee; and has provided invaluable mentoring of young brokers. He has achieved notable industry acknowledgements and multiple Top Broker recognitions. John was a panelist on Indianapolis Business Journal's annual Commercial Real Estate & Construction Power Breakfast.

He is co-founder of zWORKS – a nonprofit, co-working membership-based economic development engine for Zionsville. John was involved in its initial facility infrastructure and a catalyst in the launch phase. He also serves as Vice Chairman on the Board of Directors for Aspire Indiana – a mental health and substance abuse counseling service; and serves on the Board of Directors of Syndicate Sales, Inc. – the leading hard goods supplier to the floral industry.

PROFESSIONAL AND COMMUNITY ACCOMPLISHMENTS

- Board of Directors. zWORKS
- Board of Directors. Syndicate Sales, Inc.
- Vice Chairman, Board of Directors. Aspire Indiana, Inc.
- Past Board of Advisors. Wurster Construction
- Recipient. Duke Realty – Most Significant Project
- Recipient. Duke Realty – Top Producer Award
- Recipient. Duke Realty – Top Indiana Industrial Brokers Award 2013



REPRESENTATIVE PROJECTS		SIZE (SF)
LIDS	Office & Distribution facilities	1,500,000
Kentucky Ave Land Company	22-building complex on 88 acres	610,000
217 S Belmont	Acquisition & Leasing – Warehouse facility	572,000
7600 Rockville Road LLC	Speculative BTS – Warehouse Center	563,000
Venture Logistics	Lease – Warehouse facilities	505,000
Landsberg Orora	Lease – Warehouse facilities	350,000
Aurora Parts & Accessories	Lease – BTS Distribution Center	306,000
Davidson Industries	Disposition – Multi-building Complex	294,000
G&D Realty, LLC	Acquisition – Warehouse facility	260,000
Davidson Industries	Disposition – 20-building industrial complex	210,520
PB Logistics	Lease – Warehouse Center	200,112
Meritex, Inc. / First Industrial	Acquisition – Warehouse facility	192,000
Schenker Stinnes Logistics	Lease - Warehouse facility	133,650
FedEx	Lease – Airport Maintenance facility	126,000
Cantrell Enterprises	Lease – Office / Warehouse facility	115,200
Moriden America, Inc.	Lease – Headquarters relocation	108,530
Top Property Investors II, LLC	Acquisition – Warehouse facility	106,000
Hanna St Partners	Acquisition – Warehouse facility	102,000
Vigran Brothers Investment	Acquisition – Warehouse facility	95,000
JB Partners	Disposition – Warehouse facility	90,314
Meritex, Inc.	Acquisition – Warehouse facility	83,410
Dow AgroSciences	BTS Office / R & D	80,000
Gammons Metal	Acquisition – Manufacturing facility	79,900
Aspire Indiana, Inc.	Acquisition – Headquarters	26,600
Maschmeyer Nursery	Multiple Land Dispositions	286 acres
G&D Realty, LLC	Multiple Land Acquisitions	150 acres
Dow Chemical	Land Disposition	102 acres
7600 Rockville Road LLC	Land Acquisition	35 acres
ContainerPort Group	Land Lease	19 acres
Venture Logistics	Land Acquisition	18 acres
LIDS	Headquarters Site Acquisition	16 acres