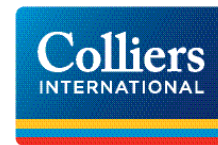




# Joel R. Yakovac, SIOR

BROKERAGE EXECUTIVE VICE PRESIDENT | PRINCIPAL  
Greater Columbus Region, Ohio



[joel.yakovac@colliers.com](mailto:joel.yakovac@colliers.com)

## EDUCATION OR QUALIFICATIONS

Bachelor of Science in Business Administration  
Finance and Real Estate Major  
University of Cincinnati – Cincinnati, OH

Licensed Real Estate Salesperson:  
OH

## AFFILIATIONS OR MEMBERSHIPS

SIOR

## CONTACT DETAILS

DIR +1 614 410 5654  
MOB +1 614 657 1812  
FAX +1 614 436 9700

Colliers International  
Two Miranova Place  
Suite 900  
Columbus, OH 43215

[www.colliers.com](http://www.colliers.com)  
[www.columbusindustrialteam.com](http://www.columbusindustrialteam.com)

## AREA OF EXPERTISE

Joel R. Yakovac is a member of the Columbus Industrial Team at Colliers International. Along with Michael R. Linder, SIOR, Shane E. Woloshan, SIOR, Jonathan R. Schuen and Amie L. Lenhart, Joel specializes in industrial sales and leasing. He focuses on new business development and prospecting new tenants, buyers, landlords and sellers. Joel works with local companies throughout Central Ohio as well as large corporations across the United States.

Through extensive work, the willingness to go above and beyond and a vast grasp of the Columbus industrial market, Joel ensures clients have professional and efficient representation to expedite successful transactions.

### The Columbus Industrial Team in 2018:

Total Square Feet Leased/Sold: 8.7M  
Total Deal Volume: \$322M  
Number of Transactions: 151

### The Columbus Industrial Team in 2017:

Total Square Feet Leased/Sold: 5.5M  
Total Deal Volume: \$107M  
Number of Transactions: 131

### The Columbus Industrial Team in 2016:

Total Square Feet Leased/Sold: 5.5M  
Total Deal Volume: \$120M  
Number of Transactions: 115

## BUSINESS AND EDUCATIONAL BACKGROUND

Before working with Colliers International Joel graduated from the University of Cincinnati. While at UC he gained a broad understanding of the business, specifically in

finance and real estate, along with developing an aptitude for leadership, hard work and dedication. Since joining Colliers, Joel has focused on expanding his knowledge in order to assist his clients.

## PROFESSIONAL ACCOMPLISHMENTS & AFFILIATIONS

- Colliers International Everest Club, 2015-2016
- Past Member, Columbus Realtors achievements
  - Commercial/Investment Advisory Board Committee Member
  - Top Producer, 2015 - 2017
  - Most Co-Op Transactions Award, 2012 - 2015
  - Largest Transaction Award, 2009 & 2013
  - Member of Advisory Board
  - Chair of Columbus Board of Realtors C/I Membership Committee
- Co-Star Top Broker for Industrial Leasing transactions, 2006 - 2012
- Colliers International Brokerage, 2006-2012 Rising Star
- Midwest Real Estate Hall of Fame, 2015
- Member, Ohio Association of Realtors
- Member, National Association of Realtors
- Member, Society of Industrial & Office Realtors (SIOR)



## REPRESENTATIVE CLIENTS AND PROJECTS

- Asplundh Construction Corp.
- Avnet
- Cabot Properties
- Cambridge Hanover
- DCT Industrial
- DHL/Exel
- Direct Buy
- Duke Realty Corporation
- Eaton Vance
- Edison Welding Institute
- ETAK systems
- Faurecia
- First Industrial
- Flodraulic Group
- Hackman Capital
- Helena Chemical Company
- Holland Roofing, Inc.
- HSA Commercial Real Estate
- IDI
- Indcor
- Industrial Realty Group
- Invesco
- Kroger Compan
- Liberty Property Trust
- Limited Stores
- Meritex Properties, Inc.
- MSC Industrial
- Nestle Waters, NA
- Nifco
- Opus
- Otis Elevator
- Plymouth Industrial
- Polaris Sales
- PPG Industries
- ProLogis
- Raymond Storage Concepts
- Rogue Fitness
- Roto-Rooter Group, Inc.
- RREEF
- Sears
- Smyth Automotive
- Sunlife
- Thirty-One Gifts
- TIAA-CREF
- Welsh
- Wilmington Investors