



## Jim Unruh, CPM®

Senior Vice President | Kansas City  
Real Estate Management Services

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Direct: +1 816 556 1121  
Fax: +1 816 531 5409  
colliers.com/kansascity

4520 Main Street, Suite 1000  
Kansas City, MO 64111

### Education or Qualifications

Bachelor of Science in Business  
Administration - University of  
Kansas

Certified Property Manager  
(CPM) designation - Institute of  
Real Estate Management

Licensed Real Estate Broker -  
Kansas and Missouri

### Affiliations or Memberships

Colliers Black Professionals  
Employee Resource Group

Building Owners & Managers  
Association (BOMA) Kansas City

Institute of Real Estate  
Management Kansas City

### Area of Expertise

As a Senior Vice President for Colliers  
Kansas City, Jim leads Colliers' Real  
Estate Management Services for a  
portfolio of 10+ million square feet in  
100+ properties. This team includes  
30+ property managers, associates and  
engineering personnel in three local  
offices. Jim has demonstrated success in  
value enhancement of office, retail and  
industrial assets investment.

Prior to joining Colliers, Jim was a  
member of the management team for  
Corporate Woods, a 2-million-square-  
foot Class A office, retail and hotel  
joint venture between Metropolitan  
Life and Kansas City principals of Jones  
& Company. His oversight included  
daily operations, execution of capital  
projects, contract administration,  
service specifications, budgeting and  
lease administration and renewals.

Prior to Jones & Company, Jim  
worked for a local developer, CB  
Self & Company. He served as  
manager for new Class A office  
and retail developments along  
the College Boulevard corridor in  
suburban Overland Park, Kansas.  
Jim was responsible for transitioning  
substantially completed projects to  
occupiable assets, establishing tenant  
services and addressing building  
warranties.

### Professional Accomplishments

- Commercial Real Estate Hall of Fame -  
Midwest Real Estate News
- Certified Property Manager (CPM) -  
Institute of Real Estate Management  
(IREM)
- Building Owners & Managers  
Association (BOMA) - current member  
and former President of the Kansas  
City Chapter
- BOMA Sustainability Committee -  
Chairman
- BOMA Kansas City Energy &  
Sustainability Committee
- BOMA Kansas City Government  
Affairs Committee
- BOMA Kansas City – Outstanding  
Building of the Year Judge
- City of Overland Park Landscape  
Award

### Business & Educational Background

Jim graduated from the University  
of Kansas and received a Bachelor  
of Science degree in Business  
Administration.

### Community Involvement

- "C" You In The Major Leagues  
Foundation founded by Royals  
President and GM Dayton Moore
- School Board Chairman – Kansas City  
Christian Schools
- Committee Chairman – Boy Scouts of  
America
- Alumni Corporation Board President  
– Kappa Sigma Fraternity, University  
of Kansas
- YMCA fundraising committee



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*\$33,250,000 Sale of Two,  
Class A Office Buildings –  
232,000 SF*

*“Thanks to the entire team – we greatly appreciated your help and support over a 7-year span. We took a tough situation with the bankruptcy, changed the sponsorship of the properties completely, upgraded the manner of tenants we were dealt, upgraded the buildings, increased our occupancies, managed them perfectly and put the buildings in the best position possible to be sold. It is really all ownership can ask for and I want to thank everyone again for your work.”*

*F. Craig Morris | Managing  
Partner, Axxcess Realty  
Advisors, LLC*

### **Institutional Owner Experience**

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Axxcess Realty Advisors

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BP AMOCO

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Crow Holdings

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Exeter Property Group

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Kansas City Life

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LaSalle Realty Advisors

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Metropolitan Life

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New Street Properties

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Newport Capital

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OPUS

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Principal Financial Group

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Sealy & Company

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**Institutional Owner Experience**

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Somera Road

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STAG Industrial

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Time Equities

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VanTrust

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Welsh Company

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Westwood Financial

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**Local Owner Experience**

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Community Builders of Kansas City

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Dane Capital

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Grundfos Headquarters

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Jones Development Company

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Kansas City Art Institute

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### Local Owner Experience

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MMBY Global

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Sutherland Interests

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Terracon Headquarters

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The Denzer Group

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