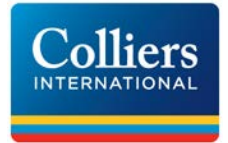




# James P. Keeley SIOR, CCIM

FOUNDING PARTNER | SCOTTSDALE OFFICE  
SENIOR EXECUTIVE VICE PRESIDENT | ARIZONA



[jim.keeley@colliers.com](mailto:jim.keeley@colliers.com)

## EDUCATION AND QUALIFICATIONS

Bachelor of Science in Business with Sociology Minor  
Eller College of Management  
University of Arizona

## AFFILIATIONS AND MEMBERSHIPS

Arizona Commerce Authority (ACA)  
Board of Directors  
2013 to 2019  
Society of Industrial & Office Realtors (SIOR)  
Certified Commercial Investment Member (CCIM)  
NAIOP, the Commercial Real Estate Development Association  
Colliers | Arizona Leadership Council

## CONTACT DETAILS

MOB +1 602 721 6540  
DIR +1 480 655 3300  
FAX +1 480 655 3390

Colliers  
8360 E Raintree Dr  
Suite 130  
Scottsdale, AZ 85260

[colliers.com](http://colliers.com)

[colliers.com/arizona](http://colliers.com/arizona)

## AREA OF EXPERTISE

Jim Keeley is the Founding Partner of the Colliers Scottsdale office and Senior Executive Vice President for Colliers in Arizona.

He is focused on and considered one of the leading commercial real estate experts in the Deer Valley and Loop 101 Employment Base and the Scottsdale Airpark. Jim specializes in the sale and leasing of office, industrial and flex buildings, land, and aviation properties.

Jim serves as a broker and advisor to developers and users in the purchase, sale, and lot layout of business, office and industrial land subdivisions. He also consults with and negotiates on behalf of owners, users and developers on build-to-suits

Jim has more than 40 years of industry experience as a sales leader, developer and real estate consultant. He has developed and owned office and industrial buildings, aviation hangars, convenience markets, and lot subdivisions.

Jim embraces the full-service “Cradle to Grave” approach to commercial real estate:

**Step 1** – Identifying the site and negotiating the purchase on behalf of the client

**Step 2** – Using a team approach to lease up the property on behalf of the investor, developer and user

**Step 3** – Selling the asset at the highest value in the shortest amount of time on behalf of the owner

## PROFESSIONAL ACCOMPLISHMENTS

- 2020, 2019 – Colliers Everest Club, recognizing Top 10% of Producers in U.S.
- 2014 – Inducted into the Scottsdale History Makers Hall of Fame
- Since 1983, Jim has sold ±5,000 acres of business, office and industrial subdivisions and lots, including the majority of office, industrial and taxiway lots in the Scottsdale Airpark, and large industrial subdivisions in the Deer Valley market, including the latest Amazon Fulfillment Center
- Since 1983, Scottsdale office completed over 5,500 transactions totaling over \$3 billion, including Jim’s personal production of over 1,500 transactions & over \$1 billion
- Creator of “Loop 101 Employment Base” and known as “Mr. Scottsdale Airpark”
- Published and quoted in over 300 magazine and newspaper articles

## BUSINESS BACKGROUND

Jim began working in the Scottsdale Airpark in 1981, and founded Classic Real Estate Corp. in 1983. To expand its presence in the Loop 101 Employment Base (Scottsdale Airpark, Desert Ridge, Deer Valley Airpark), he sold 50% interest in Classic to Colliers in 1998 and another 20% interest in 2008.

## COMMUNITY INVOLVEMENT

Married with four children, Jim is a native Arizonan who supports his community.

- Arizona Commerce Authority (ACA), Board of Directors, 2013 to 2019
- First Fidelity Bank Board, 1999 to present
- Scottsdale Charros, charitable fundraising organization, 1990 to present
- Scottsdale Leadership (Past President)