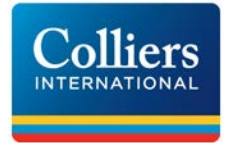




# James P. Keeley SIOR, CCIM

FOUNDING PARTNER | SCOTTSDALE OFFICE  
SENIOR EXECUTIVE VICE PRESIDENT | GREATER PHOENIX



[jim.keeley@colliers.com](mailto:jim.keeley@colliers.com)

## EDUCATION AND QUALIFICATIONS

Bachelor of Science  
Business Major  
Sociology Minor  
University of Arizona

## AFFILIATIONS AND MEMBERSHIPS

Society of Industrial & Office  
Realtors (SIOR)

Certified Commercial  
Investment Member (CCIM)

NAIOP, the Commercial  
Real Estate Development  
Association

Colliers | Greater Phoenix  
Leadership Council

## CONTACT DETAILS

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[www.colliers.com/  
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## AREA OF EXPERTISE

Jim Keeley is the Founding Partner of Colliers International's Scottsdale office and Senior Executive Vice President for Greater Phoenix.

He is focused on and considered one of the leading commercial real estate experts in the Deer Valley and Loop 101 Employment Base and the Scottsdale Airpark. Jim specializes in the sale and leasing of office, industrial and flex buildings, land, and aviation properties.

Jim has completed countless sales of office and industrial buildings to both investors and users. He serves as a broker and advisor to developers and users in the purchase, sale, and lot layout of business, office and industrial land subdivisions. He also consults with and negotiates on behalf of owners, users and developers on build-to-suits

Jim has more than 30 years of industry experience as a sales leader, developer and real estate consultant. He has developed and owned office and industrial buildings, aviation hangars, convenience markets, and lot subdivisions.

Jim embraces the full-service "Cradle to Grave" approach to commercial real estate:

**Step 1** – Identifying the site and negotiating the purchase on behalf of the client

**Step 2** – Using a team approach to lease up the property on behalf of the investor, developer and user

**Step 3** – Selling the asset at the highest value in the shortest amount of time on behalf of the owner

## PROFESSIONAL ACCOMPLISHMENTS

- Since 1984, Jim has sold ±5,800 acres of business, office and industrial subdivisions and lots, totaling approximately \$350 million
- Since 1989, Jim has sold the majority of office, industrial and taxiway lots in the Scottsdale Airpark
- Since 1983, the Scottsdale office has completed over 5,000 transactions totaling over \$3 billion, which includes Jim's personal production of over 1,500 transactions for over \$1 billion
- Creator of the Loop 101 Employment Base, LLC, and known as "Mr. Scottsdale Airpark"
- Published and quoted in over 300 magazine and newspaper articles

## BUSINESS BACKGROUND

Jim began working in the Scottsdale Airpark in 1981, and founded Classic Real Estate Corporation in 1983. He sold 50 percent interest in Classic to Colliers International in 1998, to expand its commercial real estate presence in the Loop 101 Employment Base (Scottsdale Airpark, Desert Ridge, and Deer Valley).

## COMMUNITY INVOLVEMENT

- Board of Directors, Arizona Commerce Authority
- Board of Directors, First Fidelity Bank
- Scottsdale Charros, charitable fundraising organization
- FBI Phoenix Citizens Academy
- Scottsdale Leadership
- Colliers AZ Cares Foundation