



# Jason Speckman SIOR, MBA

EXECUTIVE VICE PRESIDENT | INDUSTRIAL



[jason.speckman@colliers.com](mailto:jason.speckman@colliers.com)

## EDUCATION AND QUALIFICATIONS

MBA

University of Notre Dame  
South Bend, Indiana

Dual Bachelor degrees:

Economics and  
Political Science  
DePauw University  
Greencastle, Indiana

## AFFILIATIONS AND MEMBERSHIPS

SIOR  
NAIOP  
LHC  
ICBR  
IAR  
NAR

## CONTACT DETAILS

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DIR +1 317 713 2115

Colliers International  
241 N Pennsylvania St  
Suite 300  
Indianapolis, IN 46204

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## AREA OF EXPERTISE

Jason Speckman specializes in industrial leasing representation and acquisition / disposition services for businesses and property owners throughout Indiana with a specific focus on the Indianapolis MSA. Since 2011, he has closed over 940 transactions exceeding \$375 million in value. For 7 years, Jason and his team partner have earned the firm's "Most Transactions" award and Jason has twice earned its "Top Associate Producer" award.

Jason's key strength is his ability to thoroughly assess needs and implement plans to exceed clients' goals. He possesses exceptional communication, collaboration and analytical skills, which have proven successful toward building and sustaining client relationships; collaborating on marketing strategies for key assignments; consulting with and advising private and institutional clients; managing long-term transactions; and representing institutional real estate portfolios.

He is actively engaged in various community efforts. He also serves as Vice President of the Board for Leadership Hendricks County, the Board of Directors for the Indiana Chapter of NAIOP and serve as the admissions chair for the Indiana/Kentucky chapter of SIOR.

## PROFESSIONAL ACCOMPLISHMENTS

- 7-Time Recipient. Most Transactions Award, Colliers Indianapolis 2012, 2013, 2014, 2016, 2017, 2018, 2019
- Recipient. Top Associate Producer 2012, 2014
- Board Vice President. Leadership Hendricks County
- Board Member. NAIOP Indianapolis Chapter
- Admissions Chair. SIOR IN/KY Chapter
- Member. Colliers International's Logistics & Transportation Solutions Group
- Commercial Real Estate Professional Designation. Society of Industrial and Office Realtors (SIOR)
- Speaker. Indianapolis Business Journal (IBJ) Power Breakfast Series Panelist 2016

## COMMUNITY INVOLVEMENT

- Volunteer. Shepherd Community Center
- Volunteer. Elevate Indianapolis
- Volunteer. City Life
- Volunteer. Leadership Hendricks County

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REPRESENTATIVE PROJECTS		SIZE (SF)
Shear Property Group	Listing Representation	2,893,134
The Peterson Company	Listing Representation	1,613,825
GLP	Listing Representation	1,062,997
Prologis	Listing Representation	900,403
Crosslake Partners	Listing Representation	802,708
Orton Development	Listing Representation	493,340
Blue Real Estate	Listing Representation	360,166
International Paper	Listing Representation	358,417
Norry Management Corp	Listing Representation	356,285
International Paper	Tenant Representation	262,640
Cabot Properties	Listing Representation	231,374
DRA Advisors	Listing Representation	231,374
Vigran Brothers Investments	Listing Representation	227,340
Tribeca of Indiana	Listing Representation	141,920
Becknell Industrial	Listing Representation	132,315
Urbahns Property Group	Listing Representation	104,600
IGT	Tenant Representation	74,700
Morales Group	Tenant Representation	78,847
D&E Kopetsky	Listing Representation	70,000
Holladay Properties	Listing Representation	67,267
Kin Properties	Listing Representation	61,500
Crawford Group	Listing Representation	59,500
City of Batesville	Listing Representation	50,400
Property Professionals Inc.	Listing Representation	49,020
Weston Property Group	Listing Representation	49,000
Clark's White Glove Delivery	Tenant Representation	46,200
Green Plus Plastics	Tenant Representation	45,000
Pacifica Properties	Listing Representation	44,000
Morales Group	Tenant Representation	41,047
Salin Bank & Trust	Listing Representation	40,000
DD Real Estate Holdings	Listing Representation	38,600
MultiTech Industries	Buyer Representation	32,000
First Industrial Realty Trust	Listing Representation	30,000
JMCI Properties	Listing Representation	28,967
Long Item Development	Buyer Representation	26,338
Denison Properties	Listing Representation	76 acres
Indianapolis Park, Ride & Fly	Listing Representation	50 acres
G&D Realty	Listing Representation	35 acres
OPUS Development Corp	Listing Representation	25 acres