



Jarad Winter

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AREA OF EXPERTISE

Jarad Winter is a Director in Colliers International's New York office. He focuses on tenant and owner representation services in New York City, providing insight, analysis, market knowledge, and strategic advice and negotiation for acquisition and disposition-related activities. Clients with real estate initiatives in other markets look to Mr. Winter to leverage the resources, best practices, and successes of professionals across Colliers' global platform to achieve goals. He joined Colliers in 2017.

PROFESSIONAL ACCOMPLISHMENTS, BUSINESS AND EDUCATIONAL BACKGROUND

Mr. Winter has seven years of real estate experience and has been directly involved in numerous New York City-area transactions. Prior to joining Colliers, he spent almost three years with ATCO Properties' ATCO Brokerage Services arm. As landlord agent during that time, he marketed and leased space that resulted in over 350,000 square feet of transactions at 381 Park Avenue South and 240 West 35th Street, among other properties. Mr. Winter concluded approximately the same volume of lease or purchase acquisitions as tenant advisor for clients including Ai Media Group and Brandshare USA.

Before ATCO Properties, Mr. Winter was a Director at Capstone Realty Advisors for four years. In that position, he represented tenants in more than 200,000 square feet of office relocations, renewals and space acquisitions, as well as the subleasing of excess space. Mr. Winter also mentored and

trained new brokers. Through his leadership and production success, he was instrumental in the quintupling of the size of the firm during his tenure.

While in college, Mr. Winter interned in real estate-related marketing and research positions at one of the top real estate firms in New Hampshire, NAI Norwood Group.

Mr. Winter is a licensed Real Estate Salesperson in New York State. He is a member of the Real Estate Board of New York (REBNY) and the Young Real Estate Professionals of New York (YREPNY).

Mr. Winter earned a Bachelor of Science in Business Administration and Management from Whittemore School of Business and Economics at the University of New Hampshire.