



James Emden

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New York Brokerage



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AREA OF EXPERTISE

James Emden is a Vice Chairman in Colliers International's New York Tri-State Region. He currently focuses on the representation of tenants in the acquisition of space through lease or purchase, as well as property owners, investors and developers in the marketing and disposition of real estate, primarily in New York City. Mr. Emden joined Colliers in 2010.

PROFESSIONAL ACCOMPLISHMENTS

Mr. Emden is an institution in the New York real estate community, boasting four decades of experience. His accomplishments encompass transactions valued at \$2 billion globally, including several of New York City's most significant leases of their particular years.

Mr. Emden's understanding of the history and impact of market dynamics, and his savvy lease structuring and collaborative negotiation style have resulted in long-term, multi-market relationships and accelerated client success across multiple assignments. He constantly seeks to evolve his capabilities and service methodology in reflection of the changing real estate market and industry, tapping new resources and engaging in strategic professional partnerships to ensure clients have the information and expertise necessary to maximize all opportunities.

Mr. Emden has represented tenants from nearly every industry and size range over the course of his career. Clients include Omnicom Group, Viacom, Lantis Eyewear, American Media Inc., Casablanca Capital, Briggs Inc., Amlon, Janet Sartin,

Renaissance Learning, Playboy Enterprises Inc., OSK Marketing and Communications Inc., Tata Communications and the New Zealand Mission. As agent, he has leased space in Manhattan buildings including 410 and 430 Park Avenue; 1212, 1345 and 1350 Avenue of the Americas; 757 Third Avenue; 800 Second Avenue; 575 Madison Avenue, 6 East 43rd Street, and 228 and 235 East 45th Street.

BUSINESS AND EDUCATIONAL BACKGROUND

Mr. Emden began his real estate career in the Real Estate Department of Loews Corp. He was a founding executive and spent the bulk of his real estate tenure at the Edward S. Gordon Company, a New York real estate institution that merged with CBRE in 2003. Mr. Emden continues to apply ESG's industry-leading standards and legacy of excellence in all his current client assignments.

Mr. Emden earned a Bachelor of Arts from Ohio State University. He enhanced his training in real estate at New York University's Real Estate Institute.

COMMUNITY INVOLVEMENT

Mr. Emden has served on the Board of Directors of the Arts & Sciences School at Ohio State University since 2010. He also served as Chairman of the Real Estate Division of Israel Bonds from 2011 to 2013. Mr. Emden has been honored on multiple occasions by both the Real Estate Division of Israel Bonds and the Jeffrey Modell Foundation.