



Executive Vice President | Arizona  
Office & Industrial Services

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Suite 130  
Scottsdale, AZ 85260

## Gregory P. Hopley

### Area of Expertise

Greg Hopley is an executive vice president with the Scottsdale office of Colliers in Arizona, specializing in the sale and leasing of commercial properties. His focus is office, industrial, land and investment properties. He works on behalf of landlords and tenants.

Greg has been with Colliers for over 32 years, joining the company in 1988.

Based in the Scottsdale Airpark, Greg's geographic focus covers the metro Phoenix market, as well as assisting companies throughout the U.S. with their commercial real estate needs, as detailed below.

Greg's in-depth experience includes:

- Acquisition of distressed commercial real estate
- Commercial consultation
- Landlord and tenant representation
- REO and bank dispositions of commercial properties
- 1031 exchanges
- Sale/leasebacks
- Build-to-suits
- Commercial land acquisition and development
- Office and industrial commercial condos
- Aviation hangar sales and leasing
- Sales and leasing of office, industrial, land and investment properties
- Commercial property marketing & listing
- Extensive experience in canvassing for prospective tenants, property marketing, advertising, direct mail campaigning on behalf of clients

### Professional Accomplishments

- Completed over \$1 billion in leasing, sales, and development opportunities
- 2021 – #11 Top Producer
- 2020 – #10 Top Producer
- 2018 – #7 Top Producer
- 2016 – #14 Top Producer
- 1998 thru 2015 – Top 10 Producer
- 2005, 2007 – #1 Top Office Producer, U.S.
- 2006 – #2 Top Producer in U.S.
- 2003 & 2004 – #6 Top Producer in U.S.
- 1999 thru 2007 – Colliers Award of Excellence, Top Producer, North America
- 1997 – Salesperson of the Year Award by Colliers Classic

### Business Background

Greg's prior experience includes serving as Vice President of Marketing at Great Western Distribution, Inc., a \$75 million Arizona distributing company. He oversaw the Food Service Division, sourcing, and inventorying products for approximately 30 fast food restaurants.

In this role, Greg worked exclusively with many national fortune 500 corporations, such as Beatrice, Kraft, Proctor & Gamble, Pepsico, Lamb Weston and Del Monte, to name a few. He was instrumental in administering nationwide transportation and distribution, marketing, advertising, purchasing and inventory control.

### Community Involvement

FBI Citizens Academy-Phoenix, Boosters Club Board, Scottsdale Christian Academy, Scottsdale Bible Church

### Education or Qualifications

Bachelor of Science  
Business Administration  
Arizona State University  
University of Colorado – Denver

### Affiliations or Memberships

Scottsdale Board of Realtors  
Scottsdale Chamber of  
Commerce  
Scottsdale Partnership  
Board Member of the  
Scottsdale Business  
Development Forum  
Arizona State University Alumni  
Association  
Pinnacle Peak Country Club  
Forest Highlands Country Club

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**Representative Clients**

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BASIS Global, LLC

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Christian Family Care

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The Cole Companies

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The Doughnut Peddler

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The Empire Group

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Larry Coffey Corporate

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Lennar

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Mark-Taylor, Inc.

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Phoenix Seminary

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Professional Beauty Association (PBA)

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Salt River Property Development (DEVCO)

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University McClintock Partners – Daryl Burton

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