



Executive Vice President | Arizona
Office & Industrial Services

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8360 E Raintree Dr
Suite 130
Scottsdale, AZ 85260

Gregory P. Hopley

Area of Expertise

Greg Hopley is an executive vice president with the Scottsdale office of Colliers in Arizona, specializing in the sale and leasing of commercial properties. His focus is office, industrial, land and investment properties. He works on behalf of landlords and tenants.

Greg joined Colliers in 1988 and is based in the Scottsdale Airpark. Greg's geographic focus covers the Arizona market, as well as assisting companies throughout the U.S. with their commercial real estate needs, as detailed below:

- Acquisition of distressed commercial real estate
- Commercial consultation
- Landlord and tenant representation
- REO and bank dispositions of commercial properties
- 1031 exchanges
- Sale/leasebacks
- Build-to-suits
- Commercial land acquisition and development
- Office and industrial commercial condos
- Aviation land, hangar sales and leasing
- Sales and leasing of office, industrial, land and investment properties
- Commercial property marketing & management
- Extensive experience in canvassing for prospective property marketing for tenants and landlords, advertising, and direct mail campaigning on behalf of clients

Professional Accomplishments

- Completed over \$1 billion in leasing, sales, and development opportunities
- 2023 - #15 Top Producer
- 2021 - #11 Top Producer
- 2020 - #10 Top Producer
- 2018 - #7 Top Producer
- 2016 - #14 Top Producer
- 1998 thru 2015 - Top 10 Producer
- 2005, 2007 - #1 Top Office Producer, U.S.
- 2006 - #2 Top Producer in U.S.
- 2003 & 2004 - #6 Top Producer in U.S.
- 1999 thru 2007 - Colliers Award of Excellence, Top Producer, U.S.
- 1997 - Salesperson of the Year Award, Colliers Classic

Business Background

Greg's prior experience includes serving as Vice President of Marketing at Great Western Distribution, Inc., a \$75 million Arizona distributing company. He oversaw the Food Service Division, sourcing, and inventorying products for approximately 30 fast food restaurants.

In this role, Greg worked exclusively with many national fortune 500 corporations, such as Beatrice, Kraft, Proctor & Gamble, Pepsico, Lamb Weston and Del Monte, to name a few. He was instrumental in administering nationwide transportation and distribution, marketing, advertising, purchasing and inventory control.

Community Involvement

FBI Citizens Academy-Phoenix, Boosters Club Board, Scottsdale Christian Academy, Scottsdale Bible Church

Education or Qualifications

Bachelor of Science
Business Administration
Arizona State University

University of Colorado - Denver

AZ Dept. of Real Estate -
Broker's License

Affiliations or Memberships

Scottsdale Board of Realtors

Scottsdale Chamber of
Commerce

Scottsdale Partnership

Board Member of the
Scottsdale Business
Development Forum

Arizona State University Alumni
Association

Pinnacle Peak Country Club

Forest Highlands Country Club

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The Colliers logo consists of the word "Colliers" in a white serif font, positioned above three horizontal stripes of color: yellow, blue, and red.**Representatives/Referral/Clients**

A.G. Davi Real Estate – Anthony Davi, Sr.
Ash Auto – Andrew Ash
BASIS Global, LLC
BPT LTD – Jeff Tang
Campbell Healthcare Investments – Carl Campbell
Christian Family Care – Mark Upton
The Cole Companies – Chris and Scott Cole
The Doughnut Peddler – Jason Duffy and Bert Hayenga
Empire Group, Inc – Richard Felker
Ewing Development – Travis Rosenbaum
FDIC – John Davis and Dan Feldman
Forbes Refrigeration – Dan and Nicole Forbes
Garden Communities – Ari Astalos
Goettle Air Conditioning and Plumbing – Ken Goodrich
Gummi World – Alexander & Greg Candelario
Hurd Land Company – Richard Hurd
Hwang Investments – Jennifer Hwang
JLB – Kevin Ransil, Director
Larry Coffey Corporation – Larry Coffey
Lennar – Nat Stum
Mark-Taylor, Inc. – Scott Taylor
Moser Family Trust – Gary & Lori Moser
Pacific Construction – Wilson Yu
Papagno's Marble & Granite – George Papagno
Phoenix Seminary – Dr. Daryl Delhousaye
Professional Beauty Association (PBA) – Steve Sleeper
PruGen/GenRX – Sean Lonergan
Ride Holdings LLC – Fred Langhammer
SAAVI – Michael Gordon, CEO
Salt River Property Development (DEVCO) – Jeff Roberts
Scottsdale Auto Group – Sung Cha
The Shaw Group – Dave Gilbert
Shree Investments – Ashish Aggarwal
True West Credit Union – Gary Benard
University McClintock Partners – Daryl Burton