



Greg Billings

SENIOR SALES EXECUTIVE
RESIDENTIAL SALES & MARKETING
Perth



greg.billings@colliers.com

EDUCATION AND QUALIFICATIONS

Registered Sales Representative with WA Licensing Services Department of Mines, Industry Regulation and Safety.

AFFILIATIONS AND MEMBERSHIPS

Real Estate Institute of WA

CONTACT DETAILS

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AREA OF EXPERTISE

Greg Billings' experience is primarily in the off-the-plan apartment space having been involved in 40 Perth residential apartment projects totaling approximately 3,500 apartments, often from inception with design input and sales strategy.

Most of the apartment projects Greg has been involved in have been high profile and award winning developments.

Greg has delivered significant sales during his seven years in the project marketing space, working on projects for a number of high profile developers including:

- Iris Residential
- Blackburne
- Stirling Capital
- Edge Visionary Living
- Fragrance Group, and a number of smaller, niche developers.

Greg has also had great success in selling investment properties in Queensland, Victoria, South Australia and New South Wales.

PROFESSIONAL ACCOMPLISHMENTS

Having regularly featured in the REIWA Top 30 monthly awards, Greg has also been awarded Annual Awards for:

- Top Sales Person Residential Project Marketing 2nd place
- 8 Million Dollar Club
- 16-20 Million Dollar Club
- 31-34 Million Dollar Club.

BUSINESS AND EDUCATIONAL BACKGROUND

Greg has a broad background in business with experience at a State and National level in Technology sales, FMCG Sales, Supply Chain Management, Distribution, Industrial Relations, Manufacturing and Property.

COMMUNITY INVOLVEMENT

Panel Judge for the West Australian Tourism Awards for six years.



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PROPERTY	DATE	CLIENT	APARTMENTS
Eleven78 (Perth)	2011	Diploma	130
Axiom (West Perth)	2012	Campion Design	40
Haven Apartments (East Perth)	2012	Blackburne	76
Abode Apartments (West Perth)	2012	Diploma	86
Freshwater Apartments (Claremont)	2012	Aria Living	72
The Marina (Mindarie)	2013	Stirling Capital	50
Luxton (Highgate)	2013	Blackburne	44
Proximity (Rivervale)	2013	Blackburne	89
Encore (Subiaco)	2013	Blackburne	87
Vicino (Woodbridge)	2013	Delstrat	22
ACE (Rivervale)	2013	Oracle	83
The Collective (Rivervale)	2013	Edge VL	48
Fusion (Burswood)	2014	Dragon Century	91
Monarc (Highgate)	2014	Blackburne	67



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PROPERTY	DATE	CLIENT	APARTMENTS
Tribeca South (Rivervale)	2014	BGC	72
Capri (Rockingham)	2014	Diploma	76
Aria (Swanbourne)	2014	Blackburne	156
Tribeca East (Rivervale)	2014	BGC	85
Amber (Carine Rise)	2014	Stirling Capital	40
Vantage (Rivervale)	2014	Edge VL	200
Verdant (Perth)	2014	Stirling Capital	130
Oracle (Perth)	2015	Blackburne	130
Lumiere (South Perth)	2015	Edge VL	93
Vita (Leederville)	2015	Georgiou	64
Sage (Crawley)	2015	Private Developer	22
East Bank (East Perth)	2016	Psaros	70
NV (Perth)	2016	Fragrance Group	401
Cirque On Kishorn (Mt Pleasant)	2016	Stirling Capital	110



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PROPERTY	DATE	CLIENT	APARTMENTS
ArtHouse (Joondalup)	2016	Edge VL	190
108 Stirling St (Perth)	2016	Stirling Capital	140
26onCharles (South Perth)	2016	Stirling Capital	40
Terraza 206 (Perth)	2016	Aztec	22
Evoque	2016	Megara	22
The Cove (Minum Cove)	2017	Blackburne	26
Essence (Claremont)	2017	Blackburne	143
Marina East (Ascot)	2017	Blackburne	91
Azure (Rockingham)	2017	Blackburne	51
Enclave (East Perth)	2017	Blackburne	69
Treehouse (Jolimont)	2018	Stirling Capital	40
Cirque on Ogilvie (Mount Pleasant)	2018	Stirling Capital	110
Amara (Booragoon)	2018	IRIS Residential	124
Marina Edge (North Coogee)	2018	IRIS Residential	109
One Mabel Park (Jolimont)	2018	IRIS Residential	40