



GARY A. MABRAY, SIOR

PRINCIPAL



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EDUCATION

Industrial Management,
BBA, Texas Tech University

CONTACT DETAILS

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CAREER HISTORY

Gary Mabray has over 45 years of experience in commercial real estate in Houston and the Gulf Coast region. As an industrial real estate professional he has particular expertise in warehouse, rail served properties, fabrication facilities, and ship channel sites. He began his sales career with Texas Industries, selling construction materials, before joining his father, Tom C. Mabray, in the family commercial real estate brokerage business. During his career, Mr. Mabray has represented a broad range of public and private corporate clients in both industrial and office transactions.

While at Colliers International, he has consistently ranked among the company's top producing brokers, receiving the Top Producer and Deal of the Year Award and ranking as a Top 10 Producer numerous times over the last ten years.

Mr. Mabray has been involved in several significant transactions near the Ship Channel on Houston's east side:

1,226-acre deep water land acquisition in the 4,000-acre Jacintoport Industrial Park..

450,000-square foot lease at Underwood Distribution Center for Wilson Industries

493,000 square foot office/warehouse lease representing Liberty Property Trust

261,000 square foot climate controlled distribution warehouse for Anheuser-Busch

90,000 square foot DOW Chemical office representing Clay Development

ACCREDITATIONS/DESIGNATIONS

SIOR-Society of Industrial and Office Realtors – Active Industrial Member

SIOR, Houston/Gulf Coast Chapter – Past President

Texas Association of Realtors – Past Regional Vice-President

Houston Association of Realtors – Past President

Houston Association of Realtors – Realtor of the Year

Heavy Hitter Award, Houston Business Journal

Deal of the Year Award, Colliers International U.S.A.

Top Producer Award, Colliers International – Houston

Diamond Achiever Award – Colliers International Houston

NAIOP Industrial Deal of the Year

SELECT CLIENTS

Seaboard Marine

Sunoco

Liberty Property Trust

Wilson Industries

Clay Development