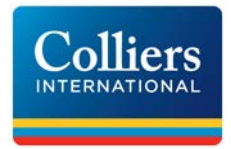




Frederick L. Regnery

PRINCIPAL
Colliers Chicago



frederick.regnery@colliers.com

EDUCATION AND QUALIFICATIONS

MBA, Northwestern University, Kellogg School of Management

BA, Economics, College of Holy Cross

AFFILIATIONS AND MEMBERSHIPS

Former President, NAIOP Chicago Chapter

CONTACT DETAILS

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AREA OF EXPERTISE

As a principal of Colliers International | Chicago, Fred provides corporate real estate strategies and solutions to many of the firm's largest clients including Best Buy, Ulta, Bridgestone and KeHE. Fred's team focuses on supply chain real estate, with areas of expertise including site selection, labor analytics, real estate capital markets, structuring and negotiation of lease and sale transactions, government incentives procurement, and project management.

Fred is the national director of Colliers' Industrial Advisory Group (IAG), a national platform developing and piloting best practices and training to better serve Colliers' national clients.

Since joining Colliers in 2004, Fred has remained a top producer in North America. He is a seven-time "Everest Club" honoree - a designation awarded to the top 10% of producers from the Americas region - and was Colliers' number one industrial professional in North America for 2015 and number two across all service lines.

Fred is also a member of Colliers Chicago's Executive Committee, providing strategic direction for the continued growth and development of the Chicago office.

PROFESSIONAL ACCOMPLISHMENTS

Colliers International Honors

- Top 10% producer, Americas region (2008-2009, 2012-2013, 2015-2017)
- Americas #3 Industrial producer (2016)
- Americas #1 Industrial producer and #2 overall (2015)
- Promotion to Principal (2013)

NAIOP HONORS

- Finalist, Industrial Speculative Development of the Year (2017)
- Finalist, Industrial Development of the Year (2013)
- Finalist, Broker Transaction of the Year – Industrial (2012, 2013, 2017)
- Finalist, Broker Transaction of the Year – Suburban Office (2010, 2016)
- Developing Leaders National Award (2008)

BUSINESS AND EDUCATIONAL BACKGROUND

Fred started his real estate career after working as a corporate finance analyst for the Bank of Nova Scotia in New York. This real estate capital markets experience has given Fred first-hand insight into what it's like on the other side of the table, and what drives clients in complex real estate dealings.

COMMUNITY INVOLVEMENT

Fred has remained deeply involved with the NAIOP Chicago Chapter. He was president of the Chicago chapter for 2017, and previously received the Developing Leaders Award.

Fred also serves as youth mentor with LINK Unlimited Scholars, providing economically disadvantaged youth the financial resources and foundational skills required for success as they advance into, through, and beyond college.

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REPRESENTATIVE CLIENTS

Arvato Digital Services	615,000 SF Warehouse Lease 550,000 SF Warehouse Lease
Best Buy	2,850,000 SF in Warehouse Leases
Bridgestone	2,000,000 SF in Warehouse Leases
California Cartage	950,000 SF in Warehouse Transactions
Hollister Inc.	240,000 SF Build-to-Suit
Hospital Laundry Service	300,000 SF Sale/Leaseback
KeHE Distributors	1,500,000 SF in Warehouse Leases
Kohl's	945,000 SF Warehouse Lease
Lawson Products	308,000 SF Warehouse Build-to-Suit
LG Electronics	400,000 SF Warehouse Lease Restructure
Orbus Inc.	350,000 SF Corporate Headquarters Expansion/Relocation
SUPERVALU Inc.	35,000 SF Office Lease
ULTA Cosmetics	240,000 SF Office Headquarters Lease 120,000 SF Expansion/Relocation 350,000 SF Warehouse Lease
Valspar	401,000 SF Warehouse Lease 60,000 SF Office Regional HQ Relocation