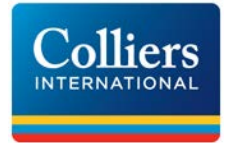




Eric Ortiz MCR

VICE PRESIDENT | SACRAMENTO



Eric.Ortiz@colliers.com

EDUCATION AND QUALIFICATIONS

Bachelor of Science in Finance, Risk Management & Insurance

California State University, Sacramento

CA BRE Lic. No 01821549

CONTACT DETAILS

MOB +1 916 717 6606

DIR +1 916 563 3095

FAX +1 916 830 4095

Colliers International
301 University Avenue
Suite 100
Sacramento, CA 95825

www.colliers.com

AREA OF EXPERTISE

Eric Ortiz specializes in the representation of medical and office investors, tenants, and owner-users, in the Greater Sacramento Area and Northern California. Eric has an established track record of working with hospital systems, private medical groups, and financial services. As a member of the Healthcare Services Group, Eric and his partner Bill Swettenham adeptly guide tenants through space growth and contraction, tenant improvements, and provide creative lease negotiations including option language for renewals, early termination and purchase.

Proficient in financial modeling, Eric's provides his clients detailed BOVs, lease comparisons, NPV analysis, and market surveys so they may make educated real estate decisions to reach their business goals.

As a student of the healthcare industry, Eric stays abreast of the changes in regulations and impacts that the healthcare industry has on the medical real estate market. Eric understands that medical office buildings are far more nuanced than traditional office spaces and the needs of MOBs are intricate and specific. Tenants, investors, and owner-users, partner with the Healthcare Services Group because they have confidence in their up-to-date knowledge of state & federal regulations, healthcare trends, and awareness of inherent risks that are unique to medical real estate.

BUSINESS AND EDUCATIONAL BACKGROUND

Eric began his real estate career with C. Strain Corporate Real Estate which was acquired by Cushman & Wakefield in 2007. In 2013, Eric was designated Master of Corporate Real Estate (MCR) by CoreNet Global, a national corporate real estate affiliation.

NOTABLE TENANT CLIENTS

- Dignity Health
- Welbe Health
- Wellspace Health
- Radiological Associates of Sacramento
- Surgical Care Affiliates
- Bank of America
- Hewlett Packard
- Merrill Lynch
- PG&E
- First American Title Company
- CH2M Hill

[First Last Name] [Designations]

[TITLE]

[email]@colliers.com

“[Type quote here]”

[First Last Name]
[Client Company]

REPRESENTATIVE CLIENTS AND PROJECTS

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