



# Eric Grad

VICE PRESIDENT  
Investment Sales



[eric.grad@colliers.com](mailto:eric.grad@colliers.com)

## EDUCATION OR QUALIFICATIONS

BS | Finance  
State University of New York at Buffalo, School of Management

## CONTACT DETAILS

MOB +1 610 715 3040  
DIR +1 610 684 1838  
FAX +1 215 925 1040

Colliers International  
Ten Penn Center  
1801 Market Street  
Suite 500  
Philadelphia, PA 19103  
+1 215 925 4600

[www.colliers.com/  
philadelphia](http://www.colliers.com/philadelphia)

## AREA OF EXPERTISE

Eric joined Colliers' Investment Sales division in early 2019, focusing on Healthcare and Suburban Office assets. Eric's refreshing approach employs thoughtful and creative marketing strategies that are grounded in an exceptionally strong financial understanding of capital structuring and debt markets that puts him in lockstep with an owner's goals. It is the invariable intricacies and complications of sales transactions, and building solutions, that he finds most rewarding about commercial real estate and why he is such a valued partner to his clients. Throughout his career, Eric has been involved in the underwriting of transactions valued at over three billion.

## PROFESSIONAL ACCOMPLISHMENTS

Prior to Colliers, Eric was a part of Marcus & Millichap's Office & Industrial Real Estate Group and Net Leased Properties Group. Before joining Marcus & Millichap, Eric was a Capital Markets professional with JGWPT Holdings, Inc. While in that capacity, his main responsibilities focused on running the Asset-Backed Securitization program for the firm. Prior to JGWPT Holdings, Eric was a Senior Analyst with EnerTech Capital, a venture firm focused on growth stage companies in the technology and infrastructure sectors. His responsibilities included fundraising participation, the sourcing and procurement of acquisition opportunities as well as conducting the initial due diligence for potential transactions. Before moving to Philadelphia in 2010, Eric began his career as an Analyst with BNP Paribas' Structured Debt group in New York.

## REPRESENTATIVE CLIENTS

### Institutional

STORE Capital  
Angelo Gordon  
KeyBank Corporation  
Garrison Investment Group  
KBS/ Gramercy JV  
Boyd Watterson Asset Management

### Private

R&R Global Partners  
Mohr Partners  
Block LLC  
ASI Management  
Triple Crown Corporation  
Kushner Real Estate  
Time Equities  
New Spring Capital  
Madison Equity Group

## AWARDS

Marcus & Millichap Pace Setter Award (national)

Eberly College of Business/Indiana University of Pennsylvania

- Inducted into the Business College Hall of Distinction
- Outstanding Business Professional
- Alumni Ambassador Award

## AFFILIATIONS

- Pennsylvania and New York licensure for real estate practices
- Young Friends of the Barnes & Philadelphia Museum of Art
- Jewish Federation
- National Jewish Fund



## Eric Grad

VICE PRESIDENT  
Investment Sales



[eric.grad@colliers.com](mailto:eric.grad@colliers.com)

### COMPLETED INSTITUTIONAL TRANSACTIONS\*

Property	Price	CAP	SF	Type	Exclusive/Team
State of Pennsylvania (DEP) Harrisburg, PA	\$27,500,000	7.10%	109,645	Single Tenant	Team
NorthStar Industrial Portfolio Horseheads/Brockport, NY	\$26,000,000	10.12%	1,173,600	Multi Tenant Industrial	Team
Jenkintown Office Building Jenkintown, PA	\$11,800,000	8.33%	99,117	Multi Tenant Office	Exclusive
Planet Fitness Avondale Chicago, IL	\$11,500,000	7.06%	50,000	Retail/Sale-Leasback	Exclusive
GSA Build-to-Suit York, PA	\$7,850,000	6.90%	21,500	Single Tenant	Team
Chestnut Street Office Building Philadelphia, PA	\$6,000,000	8.97%	44,098	Multi Tenant Office	Exclusive
95 Highland Ave Bethlehem, PA	\$5,950,000	8.74%	72,932	Multi Tenant Office	Exclusive
5548 Chestnut Street Philadelphia, PA	\$5,750,000	9.44%	44,590	Multi Tenant Office	Exclusive
333 Technology Drive Malvern, PA	\$5,750,000	6.79%	40,000	Single Tenant	Exclusive
Customers' Corporate HQ Phoenixville, PA	\$5,300,000	8.18%	31,054	Single Tenant	Exclusive
PinnacleHealth Family Practice Harrisburg, PA	\$4,265,000	7.10%	13,010	Medical Office	Team
American Renal Medical Office Portage, IN	\$4,000,000	6.77%	11,555	Medical Office	Exclusive
Garden State Dental Portfolio Bala Cynwyd, PA	\$3,500,000	7.80%	12,882	Medical Office	Exclusive
Mercy Medical Clinic Lowell, AR	\$3,300,000	6.87%	15,000	Medical Office	Exclusive
Sentry Park East Blue Bell, PA	\$2,175,000	8.69%	21,839	Multi Tenant Office	Exclusive
New Jersey National Bank Trenton, NJ	\$1,800,000	N/A	78,605	Vacant Office	Exclusive

\* Performed prior to joining Colliers