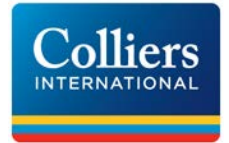




Eric A. Ferriello

EXECUTIVE DIRECTOR
NEW YORK CITY



eric.ferriello@colliers.com

CONTACT DETAILS

DIR +1 212 716 3832

FAX+1 212 716 3566

Colliers International
666 Fifth Avenue
New York, NY 10103
www.colliers.com

SPECIALTIES

Tenant Representation
Strategy Development

AREA OF EXPERTISE

Eric Ferriello is an Executive Director in the New York office of Colliers International. He specializes in tenant representation and strategy development. Mr. Ferriello has expertise in the completion of a variety of transaction types including lease acquisitions, renewals, and dispositions.

Mr. Ferriello is co-leader of Colliers' New York Media and Technology Practice Group. He has represented organizations in every stage of the business cycle, from early stage start-ups to global, publicly traded firms. Mr. Ferriello addresses the unique needs of these companies, including provisions for dynamic change, across a complex international real estate landscape.

In 2016, he expanded Facebook's New York headquarters with a 160,000-SF lease at 770 Broadway. Mr. Ferriello also secured Facebook's second building in Manhattan, with a 200,000-SF lease at 225 Park Avenue South, creating an urban campus in the Union Square area. In addition, he completed expansions for Silicon Valley Bank (20,000 SF) and Grovo (70,000 SF) as well as opening Andreessen Horowitz's first New York office.

In 2015, and after four years of strategy development and implantation, Mr. Ferriello helped SoundCloud create a 53,000-SF U.S. headquarters at 50 West 23rd Street in the heart of the Manhattan's Flatiron district.

BUSINESS AND EDUCATIONAL BACKGROUND

Prior to joining Colliers, Mr. Ferriello worked at Webster Financial Corporation, where he served as a commercial banking associate specializing in commercial real estate lending. He graduated from the University of Connecticut with a B.A. in Economics and a minor in Business Administration. Mr. Ferriello also participated in the University of Connecticut Program for Sales Excellence.

AWARDS

In 2015 and 2016, Eric earned Colliers' "Everest Award," which recognizes the firm's top professionals in Brokerage, Valuation and Corporate Solutions across the Americas region. He also won Colliers' "Rising Star Award" in 2009 for his dedication to his clients and the firm.

Mr. Ferriello was named to the *Commercial Observer's* "New York Real Estate's 30 Under 30" and selected as "One of Tomorrow's Leaders in Real Estate" by *Real Estate Forum*.

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REPRESENTATIVE CLIENTS AND PROJECTS

Andreessen Horowitz

Kurtosys

ARUP

Landmark Ventures

Algomi

Moses & Singer

CS Capital

Noodle

Digital Remedy

PA Consulting

Earnest Research Company

Parsons Brinckerhoff

Facebook

Phaidon International

Freshly

Roubini Global Economics

Gimlet Media

Silicon Valley Bank

Grovo

Silman Associates

Harry's

Smartling

Healthgrades

SoundCloud

Influenster

The British Schools Foundation

JBC Holdings

Tzell Travel

Joseph Gunnar & Co.

Vestiaire Collective

Accelerating success.

