



Elena Bakina, CCIM, PhD

Executive Vice President

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colliers.com

9950 Woodloch Forest Drive
Suite 1225
The Woodlands, TX 77380

Education & Qualifications

PhD in Bioorganic Chemistry
MS in Chemistry
Real Estate Broker's License,
Texas
Certified Commercial
Investment Member, CCIM
Institute

Affiliations & Memberships

American College of Healthcare
Executives (ACHE)
Medical Group Management
Association (MGMA)
Commercial Real Estate of
Montgomery County (CREAM)
Colliers Healthcare Services
Colliers Seniors Housing Group
Colliers Life Sciences Services

Area of Expertise

Elena's area of expertise is in the healthcare and senior housing sectors of real estate. She also has experience in corporate office, life science, retail, land transactions and investment sales. Her clients include physicians, multispecialty groups, hospitals, developers, senior housing operators and owners in addition to private investors.

Prior to joining Colliers in 2014, Elena was a Senior Healthcare Real Estate Advisor with Coldwell Banker Commercial Healthcare Services Group. Elena's past career as a cancer research scientist with the world's best cancer centers and research institutions has led her to choose her core areas of specialization. Being actively involved with the healthcare industry through the American College of Healthcare Executives (ACHE) and the Medical Group Management Association (MGMA), helps her to stay updated with the needs of this industry and to better serve her clients.

The most rewarding part of her job is developing relationships with clients and gaining their trust and confidence as their real estate advisor. In regards to real estate transactions, what she enjoys most of all is research, analysis and negotiations.

Business and educational background

Prior to moving to the Houston area, Elena lived in many Asian and European countries, which helped her develop a deep understanding of various cultures. Elena enjoys serving Houston's multicultural community. She also attended EXPO REAL in Germany several times to promote acquisition opportunities to foreign markets.

Professional Accomplishments

- Colliers' Top 10 Producer (2020 - 2022)
- Colliers' Titan Award (2020 - 2023)
- Colliers' Million Dollar Producer Award (2021, 2023)
- Colliers' Triple Million Dollar Producer Award (2022)
- Colliers' Everest Club, Top 10% of Colliers (2022 - 2023)
- CRE Retail Leasing Heavy Hitter *Houston Business Journal* (2023)

Notable Clients

- Action Behavior Centers

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Colliers

Representative Clients and Projects

Action Behavior Centers

Unimin Corporation

Millennium Oncology

Emerus

Avery Eye Associates

Tomball Regional Hospital

Comprehensive Sleep

Medicine Associates

HH Technology Corporation

Heart Care Center of Northwest Houston

Texas Gastroenterology Associates

Avian Food Enterprises, LP

Neighborhood Pediatrics

Juan Martinez, DDS

290 Development, LP

Cathy Hart Family Medicine

Reunion Women's Health and Birth Clinic

New Hope, LLC.
