



Eastern Idaho Associate | Pocatello  
Brokerage Services, Partner

don.zebe@colliers.com  
Main: +1 208 951 2100  
Mobile: +1 208 403 1973  
colliers.com/idaho

2043 E Center Street  
Pocatello, Idaho 83201

## Don Zebe

### Area of Expertise

Don Zebe is a 17-year veteran in commercial real estate and has an established wealth of experience and knowledge in leasing, land acquisition, development, 3PL logistics and site selection. Over the past five years Don has facilitated an average of \$30 million in transaction volume per year. His professional career has been based on setting realistic goals and providing unprecedented service to his clients. Don's business philosophy is the driving factor of his success.

Don has a history of representing some of the most active clients in Eastern Idaho such as Portneuf Health Trust and Idaho State University Foundation as well as closing several notable retail and distribution transactions involving Hobby Lobby, Lowes, Old Dominion and FedEx Ground.

### Work Experience

Don joined the Colliers team in May of 2018 when Colliers Corporate acquired CBC Advisors in Salt Lake City, Utah. Don has a broad and extensive knowledge of commercial real estate and specializes in Eastern Idaho.

Coldwell Banker Commercial Advisors  
*Vice President—Brokerage Services*  
(2004 - 2018)

Oracle  
*VP Sales Process Manufacturing*  
(2000 - 2003)

GE Capital  
*Director of Sales*  
(1995 - 2000)

### Represented Tenants/ Buyers (Partial)

- Walgreens
- Valmont
- ADM
- Old Dominion
- AT&T
- T-Mobile
- Panera Bread
- Sherwin Williams
- DL Evans Bank
- Mountain America Credit Union
- ULTA
- Idaho Central Credit Union
- Maverik
- Jimmy Johns
- Lowes
- Ross
- Domino's
- Stryker
- Ashley
- Farm Bureau Insurance
- Farmers Insurance
- FedEx Ground
- BMC
- Aramark
- AMI
- Birmingham Technologies
- Amazon

### Represented Landlord/Seller Clients (Partial)

- Pine Ridge Mall
- Trevision Development
- Lithia Motora
- Kimberly Clark
- Woodbury
- Ball Ventures
- Teton Investments
- Cobblestone Partners
- Spirit Realty
- Plant Fitness
- Circle K
- Kelly Properties
- Knudsen Poor Farms
- Portneuf Health Trust
- AGREE

### Education/Qualifications

B.B.A. Business Management  
Idaho State University

Black Belt in Six Sigma

Leader of a International and  
National Organization with GE

### Affiliations/Awards

International Council of  
Shopping Centers (ICSC)

Recognized as Elite Top 2%  
Global Producer (2015)

Principle developer/owner  
for Pocatello Square regional  
shopping center: Idaho Planning  
Associations "Outstanding  
Planning Award" (2005)