



Donald W. Jenkins

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EDUCATION AND QUALIFICATIONS

BA, University of Illinois

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AREA OF EXPERTISE

Don Jenkins is head of the project management team in the Midwest. He has a degree in Architecture but started his career in construction, where he spent 15 years managing construction of commercial and industrial buildings. After watching several projects begin with bad information, unrealistic timelines and cost expectations that didn't meet the market, he moved into project management to ensure his clients had an industry expert as their advocate. His experience in design, construction and management of large portfolios of property helps ensure that the total real estate picture is considered in any transaction. Don's abilities range from strategic occupancy planning, to site analysis and selection, negotiation support, design, construction and move management. Don has managed the selection, design and construction of more than 140 million square feet of real estate with total project values exceeding \$2 billion. He has managed all types of projects including corporate headquarters, public buildings, redevelopment and repositioning of facilities, mission critical facilities, warehouse and industrial development, retail, multi-family, medical office and commercial interiors.

Don works with senior management to understand their business goals and translate those into facility decisions that are completed on time, on budget and still meet the highest quality standards. He is the one constant from the concept through to occupancy and beyond.

BUSINESS AND EDUCATIONAL BACKGROUND

Prior to joining Colliers, Don founded and built the project management business unit at CB Richard Ellis and Equis. Don is one of the pioneers of client oriented project management and helps each client ensure they have an expert on their side during any facility project.

Mr. Jenkins received a BA degree in Architecture from the University of Illinois. He has additional training through the Project Management Institute, Corenet Global and The United States Green Building Council.

REPRESENTATIVE CLIENTS

Mr. Jenkins has managed projects totaling over 140 million square feet for clients including: Swiss Re, Microsoft, Narrative Science, Elkay Manufacturing, Fresenius Medical Care, U.S. Cellular, SAP Fieldglass, The Northern Trust Company, Nuveen Investments, Day International, National Express, The British School of Chicago, Harbor Capital Funds, Marshall Gerstein & Borun, Humana Healthcare, ABC Capital Cities, The Chicago Housing Authority, Peoples Gas, Light and Coke, Dow Chemical Company, General Services Administration, Watson Wyatt Worldwide, Bank One, Charter One Bank, Fleet Bank, IBM, United Artists Theatre Circuit, Inc., Avaya, Wang Laboratories, Washington Mutual, Cardinal Health, NCR Corporation, The Walt Disney Company, RR Donnelley & Sons Company, AmSouth Bank, Advocate Health Care, and Deloitte & Touche.