



# Dominic Chung

EXECUTIVE DIRECTOR

CAPITAL MARKETS, ASIA

## Expertise

Dominic has more than 30 years of real estate experience, with more than 26 years focusing on investment transactions, 20 years exposure to mainland China market.

## QUALIFICATIONS

Master of Business  
Administration  
University of Toronto

Bachelor of Social Science  
Chinese University of Hong  
Kong

Prior to joining Colliers International, Dominic was the Co-head of Investment Properties for China and the Head of Investment Properties for Hong Kong at CBRE, respectively during the period from 2010 to 2014. He revamped the company's investment agency business in Hong Kong and China. He built the Hong Kong investment department from a small team into a sizeable investment agency, with a strong market presence and record earnings in subsequent years.

Prior to CBRE, Dominic was with Jones Lang LaSalle from 2005 to 2009 as the Managing Director of Shenzhen, China and Head of Investment Sale, South China. Dominic also ran his own investment agency in the late 1990s in Hong Kong and in Shanghai from 2002 to 2003. Besides Hong Kong and mainland China, Dominic has substantial cross-border transaction experience in investment markets in Asia and North America.

Given his vast experience, he will take on an important role in assisting key clients with major investment transactions across Asia, in collaboration with local investment teams. He is based in Hong Kong and will be working closely with senior investment executives across the region.



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## Representative Clients and Projects

### Active Clients

- The Link REIT
- Blackstone
- Hanison
- Hony Capital
- Aberdeen Standard Investment
- InfraRed
- Bank of East Asia
- ARA

### China:

- Central Walk, Shenzhen 2019 (USD951million)
- Central Walk, Shenzhen 2007 (USD303million)
- BEA Tower, Beijing (USD216million)
- Onward Science and Trade Centre, Beijing (USD187million)
- Digital Medial Building, Beijing (120millionmillion)
- OneLink Walk, Guangzhou (USD58million)

### Hong Kong:

- Minibox Self Storage Portfolio (HK\$735million)
- Conrad Hotel (HK\$2.5 billion)
- Hotel in Yau Kom Tau (HK\$1.0 billion)
- Winsor Centre (HK\$900 million)
- 52-56 Cameron Street (HK\$560 million)
- Fortis Tower, Wan Chai (HK\$500 million)
- Riviera Plaza (HK\$550 million)
- House 8, Severn 8, The Peak (HK\$285 million)
- 7/F & 11/F, Island Place Tower, North Point (HK\$273 million)
- House D, Island Grove, 40 Island Road (HK\$250 million)
- 15-19 Saigon Street (HK\$195 million)
- 87 Repulse Bay Road (HK\$161 million)
- 38-44 Shun Ning Road (HK\$150 million)

### Overseas:

- Exchange Tower, Toronto Canada (CAD150 million)
- Two Wall Street, New York City (USD12 million)
- Landmark Hotel, Vancouver, Canada (CAD55 million)
- 5/F, Island Place Tower, North Point (HK\$140 million)
- 18/F & 21/F, Fortis Tower, Wan Chai (HK\$127 million)
- House 40, Manderly Garden, (HK\$267 million)
- 444 Prince Edward Road West (HK\$120 million)
- 286 Prince Edward Road West (HK\$113 million)
- 6/F, Diamond Exchange Building (HK\$70 million)
- Cinema Premises at 413 Castle Peak Road, (HK\$39 million)