



Senior Vice President
Greater Philadelphia Region
Retail Division

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Affiliations

Pennsylvania licensure for
real estate practices

International Council of
Shopping Centers (ICSC)

Derek Zerfass

Area of Expertise

Derek joined Colliers in 2006. He specializes in retail tenant, landlord, developer and investor representation and has 15 years years' experience in the retail sector in the Lehigh Valley. Derek has an in depth understanding and knowledge of the land development process and has completed in upwards of over 30 pad site deals in the last few years alone. As a native of the area, he is an expert in local market conditions and recent transactions. This, combined with his entrepreneurial spirit and strategic negotiation skills, have made him a valued asset to his strong client base and a top producer.

Derek is a trusted advocate for the landlords, tenants and investors he represents. His focus is on the real estate outcome that best supports their business objectives and he possesses the expertise and commitment to deliver results.

Professional Accomplishments

Prior to joining Colliers, Derek was with the Markward Group, where he was a retail associate. Before working in commercial real estate, Derek owned and operated a successful business for eight years and was an integral part in the launch of a second business in 2005.

Specialty

Retail Tenant, Landlord, Developer & Investor Representation

Recent Clients Include:

Tenant:

- Burlington Stores
- CVS
- Fidelity Investments
- First Commonwealth Federal Credit Union
- Hand & Stone Massage Spa
- Ideal Image
- LabCorp
- McDonald's
- Meineke
- NTB
- O.R.E Rentals
- Patient First
- Sheetz
- Spark Orthodontics
- Supercuts
- UPS
- Wingstop

Owner/Developer:

- Centerpoint Properties
- First Industrial Realty Trust
- Hardwick Properties
- Larken Associates
- Petrucci
- Posh Properties
- Providence Properties
- Strausser Enterprises
- Summit Realty Advisors
- TH Properties
- The Wright Group