



David Woodiwiss

VICE PRESIDENT, SALES REPRESENTATIVE



david.woodiwiss@colliers.com

AFFILIATIONS AND MEMBERSHIPS

Canadian Real Estate Association
Ontario Real Estate Association
Toronto Real Estate Board
Realtor's Association of Hamilton Burlington

CONTACT DETAILS

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AREA OF EXPERTISE

Over his career, David has completed 700+ transactions, working first at Royal LePage Commercial, (acquired by Cushman & Wakefield in 2007). During his time at Royal LePage/Cushman & Wakefield, David was recognized over 10 years as one of the firms leading top producers.

David has been with Colliers since 2012 and is responsible for originating brokerage transactions in the Office, Industrial and Investment markets, as well as day to day brokerage guidance for Colliers Advisors.

David works with large publicly traded firms as well as privately held local companies and has established a strong reputation for market knowledge in the Toronto West region.

David's focus in the Burlington/Oakville region allows him to maintain unparalleled market knowledge. Many professionals in the industry now seek David out for guidance in this market.

- Industrial sales and leasing
- Office leasing
- Investment Sales
- Sale / leasebacks
- Vacant land sales and leasing
- Property valuation guidance

REPRESENTATIVE CLIENTS

- Artis REIT
- Bayshore Health Group
- Barnes Group Inc.
- Blue Sun
- CIMTEK
- Crown Realty Partners
- Dundee Realty Asset Management (DREAM)
- GE Capital
- GlaxoSmithKline
- Ivy League Group
- LaSalle Investment Management
- Morguard
- Navona Investor Services Ltd.
- Namasco
- Pure Industrial Real Estate Trust (PIRET)
- PricewaterhouseCoopers
- Roycomm REIT (Fiera)
- Rio Can
- Samuel, Son & Co.
- Sisters of St. Joseph

BUSINESS AND EDUCATIONAL BACKGROUND

- B.A. – Geography, Ryerson University
- Canadian Securities Course
- Colliers University – Brentwood
- Panelist – Denton's Real Estate and Environmental Seminar
- Committee Member – Halton Region Development Charges Advisory Committee



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TESTIMONIAL

"We engaged David to assist us in the sale/leaseback of a commercial building we acquired in conjunction with the purchase of a business. Being a US based business we had no prior experience selling/leasing back Canadian real estate. David not only walked us through the process but took great care in helping us negotiate a favorable purchase price on the property and a long term lease. His knowledge of the commercial real estate market in Toronto helped us close the deal in less than three months. We would strongly recommend David and Colliers to other Private Equity firms."

Peter W Kooman
Managing Partner
Tonka Bay Equity Partners

COLLIERS NET PROMOTER COMMENTS:

- "Efficiency and integrity.....I enjoy doing business with him. He's very honorable and also very capable."
- "They were aggressive in the marketing, they hustled and they got results. They were professional in the way they conducted themselves."

RECENT CLIENTS AND PROJECTS

Sisters of St. Joseph	Northcliffe Ave. Hamilton	95,000 SF Institutional	\$10.0 million Sale
Private Investor	Harvester Road Burlington	36,670 SF Office	\$9.1 million Sale
Samuel Son & Co	Iron Oakway Oakville	55,000 SF Office Design/Build	15 Year Lease
Private Investor	McMurphy Ave. Brampton	97 Unit Apartment	\$11.5 million Sale
Navona Investor Services	Appleby Line, Burlington	126,750 SF Industrial	5 Year Lease
Dundee Real Estate Asset Management (DREAM)	John Lucas Drive, Burlington	106,739 SF Industrial	\$10.2 million Three building portfolio
Barnes Group (Canada)	Mainway, Burlington	168,500 SF Industrial	Sale
Piret	Ironstone Dr Burlington	51,438 SF Industrial	Sale
Tonka Bay Equity Partners	John Lucas Dr., Burlington	35,375 SF	Sale/Leaseback
Pharma Trust	Winston Park Dr., Oakville	94,998 SF Flex Office	7 Year Lease
PricewaterhouseCoopers	Arvin Avenue, Hamilton	109,200 SF Industrial	Power of Sale
Samuel, Son & Co.	223 rd Avenue, Portland	125,624 SF Industrial	10 Year Lease