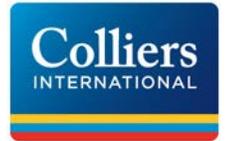




# David A. Green

VICE CHAIRMAN, RETAIL



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## AREA OF EXPERTISE

David A. Green, Vice Chairman, co-leads Colliers International's New York Retail group. He focuses on the marketing and leasing of retail space for property owners, as well as strategic planning, market analysis, and space acquisition for retail tenants in the Tri-State Region. Mr. Green is also charged with growing Colliers' Retail practice in New York City and the surrounding region through relationship-building, talent recruitment, and expanded activity. He joined Colliers in 2016.

Over his 30-year real estate career, Mr. Green has represented many high-profile tenants and prominent owners in several of New York's most outstanding retail transactions. Select landlords for whom he has acted as agent include Boston Properties (New York City retail portfolio including The General Motors Building at 767 Fifth Avenue); 650 Fifth Avenue Company (retail master lessor of 650 Fifth Avenue); J.D. Carlisle (Kips Bay Plaza and 160 Madison Avenue); Bow-Tie Partners (1530 Broadway); the Port Authority of New York & New Jersey (Port Authority Bus Terminal); Status Capital (2 Herald Square); and The Carlyle Group and Crown Acquisitions (666 Fifth Avenue). Recent high-profile accomplishments include leases to Under Armour at The General Motors Building and Gap and Old Navy at 1530 Broadway; a long-term master lease of the retail space at 650 Fifth Avenue to an entity formed by SL Green and Jeff Sutton; and the leasing of the retail condominium at 666 Fifth Avenue to Hollister and Uniqlo.

Mr. Green's tenant representation clients include Charles Schwab, De Beers, Garrett Popcorn, JPMorgan Chase, Swatch, Mango, Nintendo and Umami Burger.

## PROFESSIONAL ACCOMPLISHMENTS

Mr. Green won the Real Estate Board of New York's Robert T. Lawrence Most Ingenious Deal Award (2014) for the master lease of the retail space and third floor of 650 Fifth Avenue in 2014. He also won the Real Estate Board of New York's Most Creative Retail Deal of the Year Award in 2000 for Toys 'R Us' 105,000-square-foot flagship in Times Square, the largest toy store in the world.

## BUSINESS AND EDUCATIONAL BACKGROUND

Before joining Colliers, Mr. Green was a vice chairman in Retail Services at Cushman & Wakefield. He also spent 13 years as an executive vice president at CBRE, (formerly Insignia/ESG), and six years as vice president and General Counsel at Solow Realty & Development Company, where he directed the leasing activities for 2 million square feet of office and retail space in Manhattan. Mr. Green is also an attorney and a certified public accountant.

He earned a bachelor of science in Economics from the Wharton School at the University of Pennsylvania and a juris doctor from Columbia University.

## COMMUNITY INVOLVEMENT

Mr. Green is a member of the Real Estate Board of New York, the Stores Committee of the Real Estate Board of New York (former Chairman), The American Institute of Certified Public Accountants and the Young Men's/Women's Real Estate Association.

