



David L. Carter, CCIM, SIOR

Principal & Director | Houston
Investment Services

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Education & Qualifications

Bachelor of Business
Administration in Finance, Sam
Houston State University

Real Estate Broker's License,
Texas

Certified Commercial
Investment Member, CCIM
Institute

Affiliations & Memberships

SIOR

SIOR Gulf Coast Chapter (2009
President)

CCIM

NAIOP

Colliers Asset Resolution Team
(CART)

Colliers Governance Committee

Colliers Investment Services
Group

Area of Expertise

David Carter, Principal, Director and sits on the Governance Council. Titans Award recipient for top revenue producer and Everest Award recipient for top production across the enterprise. Carter specializes in the areas of brokerage and investment sales of office, flex and industrial buildings. Carter has successfully represented an extensive client base in dispositions, sale leaseback, build to suit, joint ventures, partnership structure, acquisitions and development.

Professional Accomplishments

Carter has consistently been recognized as a top producer in commercial real estate since 1997 and has earned the professional designations of Certified Commercial Investment Member (CCIM) and Society of Industrial and Office Realtors (SIOR), President in 2009.

- Colliers' Titan Award (2010 - 2014, 2016, 2018 - 2019, 2021 - 2023)
- Colliers' Top Producer (2010 - 2014, 2023)
- Colliers' Everest Club (2011 - 2014)
- Colliers' Million Dollar Producer Award (2012 - 2014, 2023)
- CRE Heavy Hitter Houston Business Journal (2011)

Background and educational background

He is a member of SIOR, CCIM and licensed real estate broker in the State of Texas, holds a Bachelor of Business Administration degree specializing in Finance from Sam Houston State University and is a member of Sigma Chi Fraternity.

Notable Transactions

Carter has successfully closed investment sales transactions in excess of \$1.3 billion and leasing transactions in excess of 3 million square feet. He has also successfully represented numerous corporate clients including MODEC International, AT&T, Harris County, State of Texas, PBK Architects, AOL Time Warner and Hagemeyer North America in their strategic office requirements.

Representative Clients

- Goddard Investment Group
- WP Carey
- ML Realty
- Radler Enterprises
- Dornin Investment Group
- Highbrook Investors
- LNR Partners
- Rialto Capital Advisors
- US Bankruptcy Corp
- MidFirst Bank
- GEOSAM Capital
- Independence Financial
- Zenith Enterprises
- Pacifica Corporation
- BH Properties
- Interra Properties
- Silvestri Investments