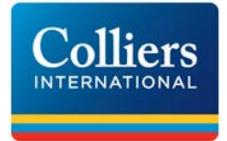




Daniel J. Ortega

VICE PRESIDENT | ARIZONA RETAIL SERVICES TEAM



daniel.ortega@colliers.com

EDUCATION AND QUALIFICATIONS

Bachelor of Science
Aviation Management
Arizona State University

AFFILIATIONS AND MEMBERSHIPS

International Council of
Shopping Centers (ICSC)

Colliers International
Leadership Council in
Greater Phoenix

CONTACT DETAILS

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AREA OF EXPERTISE

Daniel Ortega is a vice president with the Arizona Retail Services Team with Colliers International. He specializes in the representation of national and regional retailers, specialty brands, restaurants and big box tenants in their expansion throughout the Southwest.

Daniel focuses on developing and implementing real estate expansion strategies on behalf of the team's clients. He excels at executing a marketing or development strategy, leveraging relational experience and technology.

Daniel understands current leasing trends as well as the needs and requirements of retailers in the market. He brings a distinct skill set to the stabilization, value addition and sale of investment properties.

He partners with Nick Ault, associate vice president. The team has a wealth of experience in retail site selection, development, redevelopment, disposition, leasing, investment sales and strategic planning.

NOTABLE TENANT REPRESENTATIONS

Golf Smith, Guitar Center, Ashley Home Stores, OSCO Drugstores, WSS, Design Source Furniture, GNC, Mattress Firm, Mountain America Credit Union, Culver's, Popeye's Louisiana Kitchen, Coffee Bean & Tea Leaf, Floyd's Barbershop, Ignite Restaurant Group, Andy's Frozen Custard, spa810, Whataburger, U.S. Egg, IHOP, Active Ride Shop, McAlister's Deli, Clothes Mentor, Noodles & Company, Illegal Pete's, and Slim Chickens.

PROFESSIONAL ACCOMPLISHMENTS

- Staubach Retail—completed the largest single retail sale transaction in firm's history.

BUSINESS BACKGROUND

Daniel rejoined Colliers in 2010, and was previously with Colliers from 2003 to 2006.

Prior to rejoining Colliers in 2010, Daniel partnered with Larry Ortega in operating their own retail brokerage firm, ReUnion Partners, and also acted as designated broker.

From 2006 to 2008, Daniel was a senior associate with Staubach Retail, specializing in shopping center development, tenant and landlord representation, and dispositions.

COMMUNITY INVOLVEMENT

- Chairman of the Blue Blazer Squadron for Fighter Country Partnership, a civilian advocacy group supporting the men and women of the 56th Fighter Wing at Luke AFB.
- Serves on Board of Directors for Fighter Country Partnership, a non-profit organization serving the men, women and families of Luke AFB through health and human services, culture, and mission sustainability.
- Honorary Commander of the 56th Maintenance Operations Squadron (MOS) at Luke Air Force Base (2010 to 2012).
- Served on Board of Directors for Northrise University Initiative (2009 to 2016), a non-profit organization developing the first private university in Ndola, Zambia.

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"I have had the pleasure of working with Danny and Larry Ortega for a number of years, representing the Knowledge Learning Corporation account. Their professionalism and market knowledge are outstanding. They consistently deliver quality sites as well as great customer service and follow-through, resulting in many successful projects"

Glenda Hollenbeck,
Director of Real Estate
Knowledge Learning
Corporation

REPRESENTATIVE CLIENTS AND PROJECTS

Torchlight Investors – Currently leasing and selling retail assets in the Phoenix market

Colony Bank – Multi-property retail disposition

Structured a portfolio sale of former OSCO stores, which converted to Walmart's Marketside stores

Lake Pleasant Pavilion, a 500,000 SF power center, anchored by Super Target. Involved in the land sale, entitlement and leasing of the project for Kornwasser Properties