



Vice President  
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Life Sciences Practice Group

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### Affiliations or Memberships

Licensed Real Estate  
Salesperson in Pennsylvania

## Clifford Brechner

### Area of Expertise

Clifford Brechner joined Colliers in 2019 to focus his talents on business development within the fast-growing Philadelphia Life Sciences division. In the past year, Clifford has led strategic relationship building and brand building initiatives including the creation of LabNotes, a weekly newsletter and video interview series that has quickly become a must-read publication within the Philadelphia Life Sciences cluster.

Clifford came to Colliers with more than 35 years of experience leading companies with revenues in excess of \$10 million. For the past 20 years he has led ventures within the analytical laboratory and quality assurance industry, making him exceptionally suited to help laboratory clients navigate their complicated real estate needs in an ever-changing market.

### Professional Accomplishments

Clifford has been at the forefront and growth of multiple companies. As Founder and CEO of Insight Laboratories, a consumer products safety testing lab, Clifford built and managed facilities in Singapore, Hong Kong, Shanghai, Canada and California, New York, Connecticut and Pennsylvania. With rapid growth and ISO17025 and Consumer Product Safety Commission approval, Insight was acquired by a strategic partner.

As Co-Founder and CEO of Actus Analytical, Clifford also managed the instrument platform and algorithm development, marketing and sales of instruments for consumer safety compliance screening. Under Clifford's

leadership, Actus Analytical was awarded a research grant from U.S. Department of Homeland Security and the Consumer Product Safety Commission, and partnered with Agilent Technologies to develop a portable analytical instrument for the screening of toxins in consumer products.

Clifford also founded a 501c3 called The Center For Advanced Public Awareness, primarily concerned with issues relating to consumer safety. The group's current focus is on Proposition 65 violations and Clean Water Act violations where consumers face significant exposures to chemicals that cause cancer, birth defects or other reproductive harm. It was here that Clifford collaborated with the California Attorney General's office and the California Office of Environmental Health Hazard Assessment to reduce toxic chemicals in consumer products and Pollution in the state's waterways.

### Representative Clients

Capstan  
Cryogene  
Drug Scan  
Element Materials Technology  
Eurofins  
Icura  
Neuexcell  
SGS  
Spirovant Sciences  
TUV SUD