

Clark Oman

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Education

M.S. Weed Science - Colorado State University: 2000

M.S. Natural Resource Economics - Colorado State University: 1996

B.S. Agricultural Economics - Colorado State University: 1992

Employment

Senior Valuation Specialist 2020 to Present {Full-time}

Colliers International, Montrose, CO

- Conduct appraisals of agricultural operations and facilities in Colorado, Utah, Kansas, California, Kentucky, Nebraska, Oklahoma, Montana: Focus on large facilities, bankruptcies, complex assignments, litigation support

Senior Appraiser 2008 to 2020

American AgCredit, Montrose, CO

- Conduct appraisals of farming/ranching operations and facilities in Colorado, Kansas, Nebraska, New Mexico, Oklahoma, Utah, Wyoming
- Evaluate and analyze management of orchard, greenhouse, field/vegetable crop, dairy, feedlot, cow/calf operations, processing facilities
- Subject Matter Expert – Sales Support Business Development Team: Appraisal
- Research and report on agricultural market trends in Colorado

Research Director/Principal Investigator 2010 to Present {Part-time: Summer Only}

Compass Agri-Tech, Montrose, CO

- Conduct contract research for government agencies, chemical companies, private organizations
- Research includes efficacy and performance, magnitude of residue, field-veg-fruit-greenhouse crops

Label Data Reviewer/Editor 2007 to Present {Part-time: ~5 hours/week}

Bayer CropScience, RTP, NC

- Review and edit pesticide labels for agricultural and turf/ornamental products
- Verify consistency of data across several different reporting formats
- Review and recommend on-line data corrections and updates

Field Research Director 2000 to 2008

CEPEP, Colorado State University, Fort Collins, CO

- Plan, establish and conduct pesticide residue field/greenhouse trials for the USDA IR-4 Project
- Conduct studies according to EPA Good Laboratory Practice standards
- Collect and ship raw agricultural commodity samples to analytical laboratories in U.S. and Canada
- Write, review, and edit Standard Operating Procedures (SOPs)
- Work with growers, extension and research personnel, commodity groups, Colorado Department of Agriculture and industry representatives to ensure research success
- Review/edit state and federal pesticide training materials

Research Associate 1997 to 2000

Weed Research Laboratory, Colorado State University, Fort Collins, CO

- Conducted greenhouse and small-plot field research of weed management and herbicide use in cereal grains, sugar beets, onions, potatoes, dry beans, and corn
- Performed statistical analysis of data, prepared written reports, and presented results of research to industry and professional groups

Economic Analyst 1997 to 1998

Cherry Creek State Park, Aurora, CO

- Conducted benefit/cost analysis of change in user fee program and advised park management of economic impacts of proposed plans

Economic Intern 1997 to 1998

Eastern Research Group, Lexington, MA

- Reviewed economic literature and wrote reference summaries for use by international economic researchers

Laboratory Assistant-Field Research Technician 1990 to 1996

Vegetable Disease IPM Program, Colorado State University, Fort Collins, CO

- Conducted laboratory, greenhouse and field research of disease management and fungicide use in onions, potatoes, and dry beans

Training

- Jul 17, 1997: North Central Collegiate Weed Science Competition; Fort Dodge, IA.
- Jan 5-7, 1999: Dry Bean Management Clinic, Colorado State University; Fort Collins, CO.
- Mar 8-11, 1999: Western Society of Weed Science Annual Conference; Colorado Springs, CO.
- May 3-4, 2000: Trained in use of GLPs for field residue studies, Twin Falls Research & Extension Center; Twin Falls, ID.
- Aug 17, 2000: Sunflower Field School; USDA-ARS Central Great Plains Research Station, Akron, CO.
- Sep 8, 2000: Northern Colorado Onion Variety Trial Field Tour; Brighton, CO.
- Sep 12-13, 2000: IR-4 Food Use Workshop; Orlando, FL.
- Sep 25, 2000: Colorado Aerial Applicator Association Fly-In; La Junta, CO.
- Oct 9-10, 2000: Trained in GLPs, completing field data books and equipment logs; Fort Collins, CO.
- Oct 12, 2000: IR-4 Annual and Western Region Meetings; Colorado Springs, CO.
- Nov 28-30, 2000: Application of GLPs to Field Studies and Advanced GLP Field Training, West Coast Quality Training Institute; Reno, NV.
- Jan 4, 2001: Alfalfa Management Clinic; Northeastern Junior College, Sterling, CO.
- Jan 11, 2001: Rocky Mountain Plant Food & Agricultural Chemical Association Annual Convention; Denver, CO.
- Jan 17-18, 2001: Western Colo. Horticultural Assoc. Annual Convention; Grand Junction, CO.
- Feb 18-20, 2001: IR-4 Field Training Workshop/Orientation & Introduction to GLPs Training Session; San Antonio, TX.
- Mar 5, 2001: Colorado State University Ag Pesticide Applicator Workshop; Fort Collins, CO.
- Sep 11-13, 2001: 2001 USDA/IR-4 Food Use Workshop; Fort Collins, CO.
- Oct 17-18, 2001: 2001 IR-4 Annual Meeting; Tulsa, OK.
- Dec 4, 2001: Field GLP Training, instructor: Jim McFarland; CSU, Fort Collins, CO.
- Jan 14, 2002: Peaches for Beginners Workshop; Orchard Mesa Research Center, Grand Jct, CO.
- Jan 15, 2002: Western Colorado Horticultural Society Annual Meeting-Orchard/Vineyard Tour.
- Mar 5-6, 2002: Western Region IR-4 GLP/Field Residue Training; Davis, CA.
- Dec 3-4, 2002: Application of GLPs to Field Studies, West Coast Quality Training Institute; Davis, CA.
- Jan 8-9, 2003: Red Cross First Aid & CPR, Hartshorn Health Clinic; Fort Collins, CO.
- Jan 16, 2003: Rocky Mountain Plant Food & Agricultural Chemicals Association Annual Convention; Denver, CO.
- Jan 21-22, 2003: Western Colo. Horticultural Society Annual Convention and Orchard Tour; Grand Junction, CO.
- Feb 4-5, 2003: High Plains No-Till Conference; Greeley, CO.
- Mar 27, 2003: GLP Training, Orchard Mesa Research Center; Grand Junction, CO.
- Oct 9-10, 2003: IR-4 Ag Tour & Field Research Director Training, Palm Springs, CA and UC-Riverside, Riverside, CA.
- Jan 13, 2004: Rocky Mountain Plant Food & Agricultural Chemicals Association Annual Convention; Denver, CO.
- Jan 19, 2004: Tree Fruit for Beginners Short Course, Western Colo. Research Center-Orchard Mesa; Grand Junction, CO
- Jan 20, 2004: Western Colorado Horticultural Society Orchard Tour; Hotchkiss and Paonia, CO.

- Feb 3-4, 2004: High Plains No-Till Conference; Greeley, CO.
- Mar 9-10, 2004: Western Society of Weed Science 57th Annual Conference; Colorado Springs, CO.
- Apr 6-8, 2004: Colo. Weed Management Assoc. Weed Training School; Ft. Collins, CO.
- Nov 11, 2004: Application of GLPs to Field Research; Colo. State University, Fort Collins, CO.
- Jan 18, 2005: Western Colorado Horticultural Society Tour; Cedaredge and Grand Jct., CO.
- Feb 22, 2005: EPA Worker Protection Standard (WPS) Training, Univ. Greenhouse, Colo. State Univ., Fort Collins, CO.
- Feb 28-Mar 2, 2006: IR-4 National Education Conference, Phoenix, AZ.
- Jan 16, 2007: Western Colorado Horticultural Society Orchard Tour; Paonia, Delta, & Palisade, CO.
- Mar 22, 2007: Western Region IR-4 SLR Meeting and Farm Tour; Fort Collins & Brighton, CO.
- Sep 24, 2007: Society of Quality Assurance GLP Training; Salt Lake City, UT.
- Oct 17, 2007: EPA Worker Protection Standard (WPS) Training, Univ. Greenhouse, Colo. State Univ., Fort Collins, CO.
- Jan 20-23, 2008: Univ. of Arizona Greenhouse Crop Production & Engineering Design Short Course/Eurofresh Greenhouse Tour; Tucson and Willcox, AZ
- Jan 25, 2008: New Mexico State Univ. Field Research Center Tour; Las Cruces, NM.
- Jan 2009: Constructive Ag Lending Course, Farm Credit Services, Wichita, KS
- Jan 15, 2009: Appraisal Principles, Appraisal Institute, on-line class, Chicago, IL
- Jan 15, 2009: Appraisal Procedures, Appraisal Institute, on-line class, Chicago, IL
- Mar 8-14, 2009: Intro to the Approaches to Value for Rural Appraisers (A110), Denver, CO
- Mar 10, 2009: 15-hour National USPAP Course, Appraisal Institute, Chicago, IL
- Mar 27, 2009: Water Law in a Nutshell, DMTC –Aaron Clay, Delta, CO
- Dec 2009: Non-Real Property Collateral Valuation, Farm Credit Services, Albuquerque, NM
- Jan 27, 2010: Uniform Country Residential Report, Greeley, CO
- Feb 2010: Western Region IR-4 Field Training, Parlier, CA
- Mar 7-13, 2010: Intermediate Approaches to Value for Rural Appraisers, Denver, CO
- May 6, 2010: Mill Tailings, Radon, Asbestos and Mold Workshop, CSU Tri-River Extension, Montrose, CO
- Aug 22-28, 2010: Advanced Approaches to Value for Rural Appraisers (A300), Denver, CO
- Sep 22, 2010: Real Estate Finance, Statistics and Valuation Modeling, Appraisal Institute, Chicago, IL
- Apr 20-23, 2011: General Appraiser Report Writing and Case Studies, Appraisal Institute, Sandy, UT
- Jun 13-16, 2011: General Market Analysis and Highest & Best Use (A290), Denver, CO
- Aug 25-30, 2011: Advanced Income Capitalization (501GD), Appraisal Institute, Aurora, CO
- 2012 Western Region IR-4 GLP Training Webinars-January, February, April, July, August, and October
- Apr 2-4, 2012: Eminent Domain (A250), Denver, CO
- May 17, 2012: General Appraiser Income Approach Part II, Appraisal Institute, Chicago, IL
- Aug 6, 2012: Contract Law Essentials, on-line class, American AgCredit, Santa Rosa, CA

- Feb 27-28, 2013: IR-4 National Education Conference, San Antonio, TX
- Mar 11, 2013: Fraud Awareness and Detection, on-line class, American AgCredit, Santa Rosa, CA
- Apr 11, 2013: Colorado Water Law, James Felt, Fort Collins, CO
- May 22-24, 2013: Crucial Conversations, FCC Services, Sacramento, CA
- Jun 24-28, 2013: Advanced Rural Case Studies (A400), Denver, CO
- Nov 21-22, 2013: GLPs in Field Research, West Coast Quality Training Institute/Coastal Research Services, Paso Robles, CA
- 2013, 2014 and 2015: Western Region IR-4 GLP Training Webinars
- May 19-21, 2014: Valuation of Conservation Easements and Other Partial Interests in Real Estate, Denver, CO
- Sep 7-11, 2014: ASFMRA 2014 Leadership Institute, Washington, D.C.
- Jan 21-24, 2015: NAICC Annual Meeting, Reno, NV
- Jan 26-30, 2015: Review Theory – General, Appraisal Institute, Sacramento, CA
- Apr 23, 2015: Appraising Natural Resources, John Widdoss – ASFMRA, Estes Park, CO
- Apr 24, 2015: ASFMRA Best in Business Ethics, Estes Park, CO
- Dec 1, 2015: Western Slope Beef Cow Symposium, CSU Extension, Loma, CO
- Jan 27-28, 2016: NAICC Annual Meeting, Orlando, FL
- Mar 15-16, 2016: Western Region IR-4 Training, Davis, CA
- Jun 1-3, 2016: Western Ranch Appraisal Symposium, Colorado Springs, CO
- Apr 12, 2017: Five Choices to Extraordinary Productivity, CoBank, Greenwood Village, CO
- Jan 18, 2018: 2018-19 USPAP Update class, ASFMRA Chris Greenwalt, Colorado Springs, CO
- Feb 9, 2018: Computer Plotting of Legal Descriptions, Johnson Mapping Software, Phoenix, AZ
- Apr 16-20, 2018: Foundations of Appraisal Review (A600), Denver, CO
- Oct 3-5, 2018: Colorado Water Valuation Conference, Denver, CO
- Mar 6-7, 2019: Valuing Rural America & Property Rights: Why Haven't I Heard This Before
- Nov 15, 2019: Colorado Water Matters & Cannabis Country, Montrose Association of Realtors, Montrose, CO
- February 25-26, 2020: IR-4 National Education Conference, San Diego, CO
- Oct 1, 2020: Appraisal of Water Rights Seminar. ASFMRA Livestream.
- Oct 21, 2020: Appraising Ag Facilities Swine Confinement Seminar. ASFMRA Livestream.
- Apr 14, 2021: The Appraisal of Permanent Plantings in Changing Markets. California Chapter-ASFMRA Livestream.
- May 5, 2021: Colorado Wildfires – Implications on Land Values and Management. ASFMRA Livestream.
- November 2-4, 2021: ASFMRA Annual Conference, Las Vegas, NV

Professional Membership/Certification

- American Society of Farm Managers and Rural Appraisers
 - Earned the ARA Designation in 2015
 - Currently serving as President of the Colorado Chapter
- Colo. Dept. of Agriculture Pesticide Applicator License (Qualified Supervisor)

Presentations/Publications/Awards

- Starane Research Update, University Starane Forum; Omaha, NE. Oct 1998.
- Integrating Fluroxypyr into Western Cropping Systems, Western Society of Weed Science Annual Conference; Colorado Springs, CO. Mar 10, 1999.
- Starane Research Update, University Starane Forum; Reno, NV. Nov 1999.
- Crop Profile: Proso Millet in Colorado. Mar 2001.
- Poster Presentation "Response of Onion and Volunteer Potato to Fluroxypyr", Western Society of Weed Science Annual Meeting; Salt Lake City, UT. Mar 2002.
- Overview of Greenhouse Pesticide Residue Trials, EPA/CO Dept. of Ag. Field Trip, Mar 29, 2002.
- Reviewer: Colorado Insecticide Trials for Control of Thrips on Onions 1995-2003 by Whitney Cranshaw, Colorado State University AES Technical Bulletin.
- 2004 IR-4 Western Region Field Technical Award.
- Reviewer: CSU-CEPEP Organic Noxious Weed Management Factsheets, Nov 2004.
- Poster Presentation: "Volunteer Potato Control in Onion using Fluroxypyr", National Allium Research Conference, Grand Junction, CO. Dec 8-10, 2004.
- Reviewer: Colorado Department of Agriculture Pesticide Applicator Training Manual-Forest Pest Control, May 2005.
- Reviewer: Colorado Department of Agriculture Pesticide Applicator Training Manual-Aerial Pesticide Application & Safety. Nov 2005.
- Reviewer: Colo. Department of Agriculture Pesticide Applicator Training Manual-Public Health Pest Control. Sep 2006
- Reviewer: CEPEP Pesticide Applicator Technician Training Modules 1-10. Dec 2007-Jan 2008.
- Training Presentation: "Calibration & Calculations: Applying GLPs to Non-GLP Research," CSU Tri-River Extension 2008 Commercial Pesticide Applicator Workshop, Grand Junction, CO, Feb 13, 2008.
- Reviewer: Colo. Department of Agriculture Pesticide Applicator Training Manual-Ag Disease, 2013.
- Reviewer/Exam Writer: Colo. Department of Agriculture Pesticide Applicator Training Manual/License Exam, 2015.

Field/Greenhouse Studies Conducted on the Following Chemicals and Crops

- Chemicals: Abamectin, cyflumetofen, fipronil, fluroxypyr, imazamox, sulfentrazone, thiamethoxam, quinoxyfen, zoxamide, halosulfuron, bifentazate, buprofezin, cyprodinil, fludioxanil, flumioxazin, methoxyfenozide, pyriproxyfen, tribenuron, DCPA, indoxacarb, tebuconazole, famoxadone, acequinocyl, diflubenuron, cymoxanil, fluazinam, spinosad, fenpropathrin, thiophanate-methyl, methoxyfenozide, etoxazole, azoxystrobin, mefenoxam+copper, zeta-cypermethrin, carfentrazone-ethyl, novaluron, acibenzolar, diuron, fenpyroximate, triflumizole, lambda-cyhalothrin, ethephon, pyraclostrobin, cyazofamid, dinotefuran, s-metolachlor, hexythiazox, kasugamycin, tetraconazole, metconazole, ethofumesate, novaluron, quizalofop, flonicamid, and many numbered compounds as well.
- Crops: Onion (dry bulb), cabbage, corn, sunflower, potato, dry bean, sour cherry, sweet cherry, cilantro, spinach, pear, apple, sugar beet, proso millet, tomato (greenhouse), carrot, cucumber (field and greenhouse), lettuce (field and greenhouse), cantaloupe, pepper (field and greenhouse), barley, wheat (winter and spring), squash, peanut, dill, alfalfa, grass (forage/hay), strawberry (greenhouse), basil.