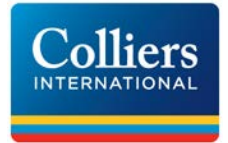




Cindy Cooke

SENIOR EXECUTIVE VICE PRESIDENT | MULTIFAMILY INVESTMENTS
COOKE MULTIFAMILY TEAM



cindy.cooke@colliers.com

EDUCATION AND QUALIFICATIONS

Arizona Real Estate Associate Broker's License

Arizona Mortgage Broker's License

Arizona General Contractor's License Requirements

North Carolina Real Estate Broker's License

Tennessee Real Estate Associate Broker's License

AFFILIATIONS AND MEMBERSHIPS

National Multifamily Housing Council (NMHC) Board of Directors

Colliers Institutional Capital Markets

Colliers International Multifamily Services

CONTACT DETAILS

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DIR +1 602 222 5039

Colliers
2390 E Camelback Road
Suite 100
Phoenix, AZ 85016

cooketeam.com

colliers.com

colliers.com/arizona

AREA OF EXPERTISE

As a senior executive vice president with Colliers Cindy Cooke leads the Cooke Multifamily Team—one of the top full-service multifamily investment teams in the nation.

Team members are Brad Cooke, Chris Roach, Matt Roach, Teresa Lowery, Ron Cameron, Thomas Brophy, Nicholas Solo, Aimee Healy and Kellyanne Kennedy.

Cindy and her team work with sellers and qualified buyers across multiple markets, with a platform that allows them to effortlessly navigate across state lines.

With over 38 years of experience, Cindy's multifamily expertise includes large portfolio sales, conventional and affordable assets, new development, construction, property assemblage, and debt/equity placements.

Her ability to maximize value, minimize risk and accelerate velocity for clients is the driving force behind all of Cindy's decisions. She leverages her depth of experience and long-term industry relationships to benefit the team's institutional and large private capital clients. Cindy provides the market insights her clients need to make strategic investment decisions.

She is involved in every aspect of the transaction from start to finish and understands the importance of each step, from asset evaluation to marketing to buyer qualification and negotiations, due diligence, financing and closing.

Cindy provides unmatched service through a hands-on, personal approach, with a primary focus on building valued client relationships.

PROFESSIONAL ACCOMPLISHMENTS

- Team completed over \$16 billion in sales
- #3 Producer, #2 Team-Colliers, 2020
- Women of Influence Award, GlobeSt. Real Estate Forum – 2020 & 2017
- Connect Media Top Broker Honoree, 2020
- #1 Multifamily Producer in U.S., Colliers Everest Club – 2020, 2019
- #2 Producer, #2 Team-Colliers 2019, 2018
- #1 Multifamily Producer-Colliers, 2020 to 2014, 2012, 2009, 2007-2006
- Colliers Everest Club – Top 10% of Producers in U.S. – 2020 to 2014, 2012
- #1 & #2 Producer and #1, #2 & #3 Team, locally & nationally-Colliers, 2006 to 2020
- Broker of the Year, Commercial Executive Magazine - 2017, 2016, 2011
- Most Influential Women in CRE, AZ Big Media, 2015
- CoStar Power Broker – 2016, 2015, 2014
- Lead broker in largest MF transaction in Arizona history: \$427.5M, 5,176 units

BUSINESS BACKGROUND

Cindy's brokerage career began in multifamily, emphasizing development, property assemblage, zoning & construction. Early on, to accommodate her clients, she formed her own commercial real estate brokerage & mortgage broker firm, and was sole proprietor for 10 years. Cindy was also the partner of Blue Ridge Park Business Park, assembling, zoning and planning the largest business park in Raleigh, NC.

COMMUNITY INVOLVEMENT

American Cancer Society, American Stroke Assn, City of Phoenix Adopt-a-Family