

**Principal**Chicago
Industrial

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Affiliations or Memberships

SIOR
 AIRE
 CCIM

Christopher T. Volkert SIOR**Area of Expertise**

Christopher Volkert is a 29-year veteran of industrial real estate consulting, planning, and transaction management. As a principal, Chris guides clients to develop and execute real estate strategies that maximize both short- and long-term business objectives. Chris has expertise both on a national level and the Chicago market in tenant/buyer representation, landlord representation, sale/leasebacks, land sales, subleases and traditional industrial building sales and acquisitions.

Chris represents users and owners in the Chicago metropolitan area in negotiating industrial real estate sales and leases. On the landlord side, Chris represents institutional clients Heitman, Prudential, Principal, Panattoni and LaSalle Investment management.

As a Chicago native, Chris brings forth valuable geographic insight. His detailed knowledge of the Chicagoland and national industrial market, coupled with his creative marketing skills, has proven to be an asset to his success at Colliers.

Chris views his mission as helping users succeed in their real estate goals by providing thorough market knowledge, sound insight and creative solutions.

Professional Accomplishments

Chris has been recognized eight times since 2010 by Colliers as an Everest Award Winner, an honor reserved for the company's top 10% North American producers.

Community Involvement

Chris is a board member and education chair for the Chicago SIOR Chapter and is affiliated with the Chicago Foundation for Education Charity.

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Education or Qualifications

Boston University

Representative Clients and Projects

Amalgamated Sugar Company

First Industrial Realty Trust

Georgia Nut

Heitman

LaSalle Investment Management

Opto International

Panattoni

Prologis

Quantum Color

Specialty Print

Twin Med

Venture One

World Wide Fittings
