



Christine M. O'Connor

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QUALIFICATIONS

Florida Real Estate License

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AREA OF EXPERTISE

As Senior Vice President, Christine O'Connor brings almost 40 years of commercial real estate expertise with a focus on Healthcare and Life Science.

Over the course of 20 years, Christine has served in previous positions as Director/Vice President of Corporate Real Estate, running large portfolios across the Americas for national and global firms, giving her a solid understanding of the real estate challenges our end-users may encounter.

Christine specializes in portfolio optimization, data driven site selection and reduction of downtime, size and costs, all of which have critical impact on the Healthcare and Life Science industries, on a local, regional and global scale.

She offers a range of experience operating in property management, leasing, sales, development, mergers and acquisitions. O'Connor's substantive knowledge in the entire life cycle of real estate gives her insight into the needs of her clients to provide exemplary service and strategies for short and long-term projects.

BUSINESS AND EDUCATIONAL BACKGROUND

Prior to joining Colliers, Christine headed the Americas real estate portfolio for Tyco International. During her tenure, Tyco spun off its ADT residential operations in the US creating a need to separate and relocate the commercial offices Tyco retained in approximately 200 locations over an 18 month period. During this time she also led the Branch Network Optimization program's real estate program, which redesigned offices from top to bottom, resulting in an average space reduction of 50%. In addition, she developed a data-driven site selection process that reduced overall project timeline by months.

While serving as Vice President of Real Estate at Physiotherapy Associates, Christine completed over 200 transactions in the first year resulting in a savings 22%, as well as opening 35 new locations