



Vice President | Arizona
Industrial Services

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Chris Reese, CCIM

Area of Expertise

Chris Reese is a vice president with Colliers in Arizona and member of the top-producing industrial team of Don MacWilliam and Payson MacWilliam.

The team specializes in industrial real estate sales and leasing in the Southwest Valley distribution market.

Services include tenant representation and agency listings from many major developers, such as Merit Partners, ProLogis, EastGroup Properties, First Industrial Realty Trust, Sun State Builders, Exeter Properties, Sun Life Assurance, Majestic Development and CapRock Partners.

Chris works closely with clients to evaluate their short- and long-term objectives and aligns marketing strategies with their business goals to deliver results. His strong financial background enables him to calculate current and potential property values, prepare occupancy and operational cost analyses, and provide financial comparisons. His goal is to maximize the financial returns for the team's clients, carefully guiding them throughout the leasing, acquisition, and disposition process, ensuring their best interests are represented throughout final transaction negotiations.

During the past decade, the team has added more than 6 million square feet of user build-to-suits and more than 5 million square feet of speculative development product to the Southwest Valley distribution market. The team has also increased the total distribution base by almost 10 percent in the past 10 years.

Professional Accomplishments

- 2024 – People to Know, *AZ Big Media*
- 2024 – CoStar Power Broker Award for Top Industrial Leasing Deals
- 2024 – #8 Top Producer, Colliers | Arizona
- 2023-2024 – #2 Top Team, Colliers | Arizona
- 2023-2024 – NAIOP Industrial Broker of the Year Finalist
- 2022-2024 – NAIOP Developing Leader of the Year Finalist
- 2020-2022 – #1 Top Team, Colliers | Arizona
- 2019 – #3 Top Team, Colliers | Arizona

Business Background

Chris has extensive experience in the mortgage and financial services industry.

Prior to joining Colliers, Chris was a top-producing president's club mortgage banker and solution consultant for Quicken Loans.

In this role, he maintained a high level of accuracy and due diligence, leading to a top 10 percent loans closed rate. He consistently led the company in closed and conditionally approved loans.

Chris developed relationships with potential clients, educated them about the loan approval process, and provided constructive solutions to build and maintain business.

His success at Quicken Loans was demonstrated by the promotions he received in the fastest timeframe allotted.

Education or Qualifications

Bachelor of Science, Business Administration Management & Marketing Arkansas Tech University

Associate of Arts, Liberal Arts & Sciences, South Mountain Community College

AZ Dept. of Real Estate - Salesperson's License

Affiliations or Memberships

NAIOP, the Commercial Real Estate Development Association – Developing Leaders

Society of Industrial & Office Realtors® (SIOR)

Colliers Emerging Industrial Leaders (EIL) Steering Committee Member

Colliers | Arizona Leadership Council

Urban Land Institute (ULI)



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Notable Transactions – Partial List

Amir Development Company

Atlas Capital Partners

CapRock Partners

Charles McMurray Company

City of Tolleson

Concept Companies

EastGroup Properties

Exeter Properties

First Industrial Realty Trust

Gold Stream Development

Hanson Capital Group

Kansas City Life Assurance

Magestic Development

Magnolia Industrial Park

Merit Partners

Northern Radiator

Paleovalley

ProLogis

St. Mary's Food Bank

Sunbelt Rentals

Sun Life Assurance

Sun State Builders

Unlimited Bag & Supply
