



Senior Associate | Arizona  
Industrial Services

chris.reese@colliers.com  
Direct: +1 602 222 5089  
Mobile: +1 480 748 1834  
Main: +1 602 222 5000  
colliers.com/arizona

2390 E Camelback Rd  
Suite 100  
Phoenix, AZ 85016

### Education or Qualifications

Bachelor of Science  
Business Administration  
Management & Marketing  
Arkansas Tech University

Associate of Arts  
Liberal Arts & Sciences  
South Mountain Community  
College

### Affiliations or Memberships

NAIOP Developing Leaders, the  
Commercial Real Estate  
Development Association

## Chris Reese

### Area of Expertise

Chris Reese is a senior associate with Colliers in Arizona and member of the top-producing industrial team of Don MacWilliam and Payson MacWilliam.

The team specializes in industrial real estate sales and leasing in the Southwest Valley distribution market.

Services include tenant representation and agency listings from many major developers, such as Merit Partners, ProLogis, EastGroup Properties, First Industrial Realty Trust, Sun State Builders, Exeter Properties, Sun Life Assurance, Majestic Development and CapRock Partners.

Chris works closely with clients to evaluate their short- and long-term objectives and aligns marketing strategies with their business goals to deliver results. His strong financial background enables him to calculate current and potential property values, prepare occupancy and operational cost analyses, and provide financial comparisons. His goal is to maximize the financial returns for the team's clients.

Chris carefully guides clients throughout the leasing, acquisition, and disposition process, ensuring their best interests are represented throughout final transaction negotiations.

Clients and colleagues describe Chris as smart and analytical, with a disciplined and dedicated work ethic. His accountability, diligence, communication skills and creative problem-solving make him a valued partner to the team and its clients.

### Professional Accomplishments

- #1 Top Team, Colliers Arizona - 2020
- #3 Top Team, Colliers Arizona - 2019

### Business Background

Chris has extensive experience in the mortgage and financial services industry.

Prior to joining Colliers, Chris was a top-producing president's club mortgage banker and solution consultant for Quicken Loans.

In this role, he maintained a high level of accuracy and due diligence, leading to a top 10 percent loans closed rate. He consistently led the company in closed and conditionally approved loans.

Chris developed relationships with potential clients, educated them about the loan approval process, and provided constructive solutions to build and maintain business.

His success at Quicken Loans was demonstrated by the promotions he received in the fastest timeframe allotted.