



Charles R. Brown

VICE PRESIDENT
Industrial & Office Divisions



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EDUCATION OR QUALIFICATIONS

BS | Finance
Pennsylvania State University

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AREA OF EXPERTISE

Charles Brown joined Colliers International's Wilmington office in 2012. His real estate market focus is on the New Castle County, Delaware and Southeastern Pennsylvania regions. As a 20-year veteran of the commercial real estate industry, Charles' expertise in leasing, property disposition, site selection, and tenant advisory services is a significant asset in moving the clients he serves toward their real estate goals.

PROFESSIONAL ACCOMPLISHMENTS

Before joining Colliers, Charles handled similar assignments for private, institutional and corporate property owners at Grubb & Ellis and KarMar Realty Group, a private commercial real estate firm.

In prior positions, Charles was responsible for acquiring and restructuring distressed assets for the private equity group, Realty Capital Inc.

Additionally, Charles has served as a corporate real estate manager for a \$2 billion plastics manufacturer, Himont Incorporated, and a construction lender for The Bank of New York.

REPRESENTATIVE CLIENTS

Adwin Realty (Exelon)
Duane Morris LP
Environmental Alliance Inc.
Hologic
LyondellBasell Industries
The Lyons Companies
Rath Fibers, Inc.
RREEF
Smith Barney
Synthes, Inc.
Verizon

AFFILIATIONS

- Member of the Tri-State Real Estate Commercial & Industrial Association
- Council of Logistics Management
- Delaware Commercial and Industrial Real Estate Council
- DE, PA and MD licensure for real estate practices
- NJ licensure for real estate practices (escrowed)

COMMUNITY INVOLVEMENT

- Committee of 100, Environmental Committee and Economic Development Committee
- Past Board Member, Delaware Children's Museum



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REPRESENTATIVE CLIENTS AND PROJECTS

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REPRESENTATIVE CLIENTS AND PROJECTS

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