



Executive Vice President | Indianapolis
Industrial Advisory

cam.kucic@colliers.com
Mobile: +1 317 557 4013
Direct: +1 317 713 2142
colliers.com

241 N Pennsylvania Street
Suite 300
Indianapolis, IN 46204

Cam Kucic SIOR

Area of Expertise

Cam Kucic SIOR, is a seasoned and high-producing professional with over 17 years of experience. Teamed with Korey Ryan SIOR, James Cristee and Cori Church — they specialize in Industrial Advisory Services with heavy emphasis on modern bulk product — covering both Tenant and Landlord Representation assignments for multi-location needs in central Indiana as well as across the U.S.

They have executed over \$805 million in lease / sale transactions in the last 3 years.

His diverse assignments include manufacturing facilities, build-to-suit projects, and the full range of warehouse and distribution requirements.

Cam has also represented clients with out-of-market distribution / logistics ventures and has a solid understanding of multi-faceted elements required. He approaches each assignment with diligence and his bottom-line mindset enables him to optimize the value of his clients' real estate transactions.

Cam's work ethic, combined with his keen financial acumen, has produced impressive industry achievements: 3-time inductee in the coveted Colliers Everest Club; numerous performance awards for the Colliers Indianapolis office including 2-Time recipient of the Top Producer, 2-Time Recipient Top Producing Team, 4-Time recipient for Largest Transaction, and Peak Performance Brokerage Award; plus NAIOP Indiana Chapter's Best Industrial Transaction award.

Additionally, Cam serves on Colliers Indianapolis Executive Committee, tasked to oversee the firm's strategic initiatives.

Achievements & Affiliations

- 3-Time Inductee. Colliers Everest Club, recognizing top 10% Colliers brokers across the U.S. 2023, 2022, 2021
- Colliers Indianapolis Performance Awards:
 - 2-Time Recipient. Top Producer 2023, 2022
 - 2-Time Recipient. Top Producing Team 2023, 2022
 - Multi-Recipient. Largest Transaction 2023, 2018, 2016, 2014
 - Peak Performance Award, Brokerage 2016
- Best Industrial Transaction – NAIOP Indiana Chapter 2016
- Commercial Real Estate Professional Designation. Society of Industrial and Office Realtors (SIOR)
- Past President. Council of Supply Chain Management Professionals (CSCMP), Local Chapter
- Member. Colliers International's Logistics & Transportation Solutions Group
- Member. Executive Committee, Colliers Indianapolis

Community Involvement

- Member. Giving Sum
- Volunteer. Habitat for Humanity
- Volunteer. Meals on Wheels

Education

B.S. Business Management

Indiana University
Bloomington, IN

Indiana Real Estate Broker
License

Affiliations

SIOR
ICBR
IAR
NAR

Cam Kucic SIOR

Representative Projects		Size (SF)
Hanzo Logistics	Tenant/Buyer Representation – Multiple Transactions	1,326,000
ITS Logistics	Multiple Transactions – Warehouses, Central IN	1,272,825
Confidential Client	Purchase – Bulk Distribution Center	1,131,167
Ingredion	Tenant Representation – Distribution Center	626,857
Project Huskies	Tenant Representation – Build-to-Suit	543,780
True Brands	Multiple Dispositions & Acquisitions	450,000
Tradition Logistics	Tenant Representation – Warehouse	432,000
JAW Warehouse	Seller Representation – Warehouse	408,395
GSK Industrial	Listing Assignment – Warehouse Lease	408,395
Southwark Metals	Owner/Occupier – Manufacturing Plant	350,000
IU Health	Build-to-Suit – Regional Service Center	293,423
Lauth Property Group	Fully leased and sold	281,000
XPO Logistics	Acquisition – Warehouse / Distribution	240,000
Prologis	Multiple Listing Assignments	239,000
Sonwil Distribution	Acquisition – Warehouse / Distribution – Dallas, TX	229,400
Geneva Supply	Multiple transactions across the U.S.	216,158
DIA Styling	Listing Assignment, leased	211,500
Southwark Metals	Disposition – Manufacturing Plant	210,000
Best Warehousing	Tenant Representation – NJ	192,959
Wilco Supply	Multiple Dispositions & Acquisitions	189,632
Kid Glove	Tenant Representation	187,744
Bondex	Tenant Representation – Inland Empire CA	186,937
Blackmore & Buckner	Acquisition – Office / Warehouse	181,497
Prologis / Browning	Listing Assignment, leased	172,973
Helly Hansen	Acquisition – Warehouse – Seattle, WA	172,105
Duke Realty (now Prologis)	Listing Assignment, leased	130,000
MAE Real Estate Holdings	Disposition – Industrial facility	125,320
Harris & Ford	Acquisition – Warehouse / Distribution	125,000
Lindal North America	Acquisition – Warehouse	120,000
Greenleaf Foods	Purchase- Freezer/Cooler Building	117,000
Langham Logistics	Lease – Warehouse / Distribution	116,000
Kenco	Lease – Warehouse / Distribution	107,000
Star Pipe	Tenant Representation	96,000
Al. Neyer	Listing Assignment	81,840
Family Leisure	Warehouse Lease	81,840
HD Supply	Renewal – Warehouse	75,636
California Plastic Containers	Multiple Transactions – TX and CA	55,866
DB Schenker	Tenant Representation	40,000
Icahn Automotive	Tenant Representation – Miami FL	34,535