



Executive Vice President | Indianapolis  
Industrial Advisory

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## Cam Kucic SIOR

### Area of Expertise

Cam Kucic SIOR, is a seasoned and high-producing professional with over 17 years of experience. Teamed with Corey Ryan SIOR, James Cristee and Cori Church — they specialize in Industrial Advisory Services with heavy emphasis on modern bulk product — covering both Tenant and Landlord Representation assignments for multi-location needs in central Indiana as well as across the U.S.

They have executed over \$805 million in lease / sale transactions in the last 3 years.

His diverse assignments include manufacturing facilities, build-to-suit projects, and the full range of warehouse and distribution requirements.

Cam has also represented clients with out-of-market distribution / logistics ventures and has a solid understanding of multi-faceted elements required. He approaches each assignment with diligence and his bottom-line mindset enables him to optimize the value of his clients' real estate transactions.

Cam's work ethic, combined with his keen financial acumen, has produced impressive industry achievements: 3-time inductee in the coveted Colliers Everest Club; numerous performance awards for the Colliers Indianapolis office including 2-Time recipient of the Top Producer, 2-Time Recipient Top Producing Team, 4-Time recipient for Largest Transaction, and Peak Performance Brokerage Award; plus NAIOP Indiana Chapter's Best Industrial Transaction award.

Additionally, Cam serves on Colliers Indianapolis Executive Committee, tasked to oversee the firm's strategic initiatives.

### Achievements & Affiliations

- 3-Time Inductee. Colliers Everest Club, recognizing top 10% Colliers brokers across the U.S. 2023, 2022, 2021
- Colliers Indianapolis Performance Awards:
  - 2-Time Recipient. Top Producer 2023, 2022
  - 2-Time Recipient. Top Producing Team 2023, 2022
  - Multi-Recipient. Largest Transaction 2023, 2018, 2016, 2014
  - Peak Performance Award, Brokerage 2016
- Best Industrial Transaction – NAIOP Indiana Chapter 2016
- Commercial Real Estate Professional Designation. Society of Industrial and Office Realtors (SIOR)
- Past President. Council of Supply Chain Management Professionals (CSCMP), Local Chapter
- Member. Colliers International's Logistics & Transportation Solutions Group
- Member. Executive Committee, Colliers Indianapolis

### Community Involvement

- Member. Giving Sum
- Volunteer. Habitat for Humanity
- Volunteer. Meals on Wheels

### Education

B.S. Business Management

Indiana University  
Bloomington, IN

Indiana Real Estate Broker  
License

### Affiliations

SIOR  
ICBR  
IAR  
NAR

## Cam Kucic SIOR

Representative Projects		Size (SF)
Hanzo Logistics	Tenant/Buyer Representation – Multiple Transactions	1,326,000
ITS Logistics	Multiple Transactions – Warehouses, Central IN	1,272,825
Confidential Client	Purchase – Bulk Distribution Center	1,131,167
Ingredion	Tenant Representation – Distribution Center	626,857
Project Huskies	Tenant Representation – Build-to-Suit	543,780
True Brands	Multiple Dispositions & Acquisitions	450,000
Tradition Logistics	Tenant Representation – Warehouse	432,000
JAW Warehouse	Seller Representation – Warehouse	408,395
GSK Industrial	Listing Assignment – Warehouse Lease	408,395
Southwark Metals	Owner/Occupier – Manufacturing Plant	350,000
IU Health	Build-to-Suit – Regional Service Center	293,423
Lauth Property Group	Fully leased and sold	281,000
XPO Logistics	Acquisition – Warehouse / Distribution	240,000
Prologis	Multiple Listing Assignments	239,000
Sonwil Distribution	Acquisition – Warehouse / Distribution – Dallas, TX	229,400
Geneva Supply	Multiple transactions across the U.S.	216,158
DIA Styling	Listing Assignment, leased	211,500
Southwark Metals	Disposition – Manufacturing Plant	210,000
Best Warehousing	Tenant Representation – NJ	192,959
Wilco Supply	Multiple Dispositions & Acquisitions	189,632
Kid Glove	Tenant Representation	187,744
Bondex	Tenant Representation – Inland Empire CA	186,937
Blackmore & Buckner	Acquisition – Office / Warehouse	181,497
Prologis / Browning	Listing Assignment, leased	172,973
Helly Hansen	Acquisition – Warehouse – Seattle, WA	172,105
Duke Realty (now Prologis)	Listing Assignment, leased	130,000
MAE Real Estate Holdings	Disposition – Industrial facility	125,320
Harris & Ford	Acquisition – Warehouse / Distribution	125,000
Lindal North America	Acquisition – Warehouse	120,000
Greenleaf Foods	Purchase- Freezer/Cooler Building	117,000
Langham Logistics	Lease – Warehouse / Distribution	116,000
Kenco	Lease – Warehouse / Distribution	107,000
Star Pipe	Tenant Representation	96,000
Al. Neyer	Listing Assignment	81,840
Family Leisure	Warehouse Lease	81,840
HD Supply	Renewal – Warehouse	75,636
California Plastic Containers	Multiple Transactions – TX and CA	55,866
DB Schenker	Tenant Representation	40,000
Icahn Automotive	Tenant Representation – Miami FL	34,535