



Executive Vice President | Indianapolis
Occupier Services, Industrial Advisory

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Brian Zurawski SIOR MBA

Area of Expertise

Brian Zurawski, SIOR specializes in multi-market Occupier Services with a strong focus on logistics and corporate facilities on a regional and global scope. His notable strengths are site selection analysis & advisory services, working collaboratively with corporate real estate heads, local/state economic development officials, and incentive procurement advisors. Brian conducts in-depth due diligence & analysis on key factors required by Fortune 500 companies to make sound decisions regarding multi-million dollar manufacturing / distribution facilities – location, number of facilities required, size, & operational requirements. Brian has worked on projects throughout the U.S. and in Mexico, Canada, Asia, Europe, Australia, and Africa.

He is an invaluable asset to the firm through his significant contributions in various leadership roles. He currently serves as Co-Market Leader for the Indianapolis office, overseeing the firm's strategic initiatives and key business units. Previous roles include a lead advisory capacity of the firm's Property Management division. Additionally, he has led the brokerage operations and managed the company's infrastructure. In 2007, he directed the firm's selection, planning, testing and launch of an industry-tailored CRM platform and project management tool.

Brian has earned impressive awards including 3-Time Inductee into the Colliers Everest Club, recognizing the top 10% of brokers across the U.S. based on sales volume, and Inductee of Midwest Real Estate News Hall of Fame. His numerous Colliers Indianapolis Awards include: 4-time Top Overall Producer, 2nd Highest Producer, 2-Time Largest Transaction, Top Producing Team, and Peak Performance Broker Award.

Previously, Brian worked at Celadon Group, a leading international transportation company, where he managed project development and real estate interests on an international basis.

Achievements & Affiliations

Colliers Indianapolis Performance Awards:

- Largest Transaction 2023, 2022
- Overall Top Producer 2014, 2013, 2012, 2011
- 2nd Top Producer 2020, 2016
- Top Producing Team 2020
- 3-Time Inductee. Colliers Everest Club, recognizing top 10% Colliers brokers across U.S. 2023, 2017, 2016
- Inductee. Commercial Real Estate Hall of Fame – Midwest Real Estate News 2018
- Duke Realty, Top Indiana Industrial Brokers – 2014, 2013, 2012, 2011, 2009, 2008, 2004
- Conexus Indiana – Logistics Executive Committee
- Cushman and Wakefield – Top 30 Industrial Brokers
- Indianapolis Business Journal "Forty Under 40"
- CoStar Group, Indianapolis Power Broker 2009, 2008, 2004
- School Commission. St. Simon the Apostle School

Education

MBA – Krannert School of
Management
Purdue University

B.S. – Industrial Engineering
Purdue University
West Lafayette, IN

Indiana Real Estate Broker
License

Affiliations

Conexus Indiana

Society of Industrial Office
Realtors (SIOR)

ICBR



Brian Zurawski SIOR MBA

Representative Projects	Size (SF)
Technicolor – Multiple transactions, U.S. & Canada	2,961,280
GENCO – Multiple transactions, U.S.	2,449,120
Zimmer Holdings – Multiple transactions, worldwide	2,000,000
Reckitt Benckiser – Georgia & Utah	973,817
ProTrans International, Inc. – U.S. & Mexico	866,570
BeMusic, Inc.	690,000
Cosco	612,000
Quadrangle Development	442,740
LaCrosse Footwear	380,000
Abbott Laboratories	206,000
Hat World, Inc.	195,080
Burnham Logistics	126,420
Jacobson Companies	105,000
Pfizer	86,024
Coachmen	84,300
Dynegy	74,320
Maschmeyer	400 acres
Panattoni	88 acres
Flying J Inc.	75 acres
The Precedent Companies	66 acres