



Brian Gleason SIOR

SENIOR VICE PRESIDENT | OFFICE & INDUSTRIAL PROPERTIES
GLEASON-HALLEY OFFICE AND INDUSTRIAL TEAM



brian.gleason@colliers.com

EDUCATION AND QUALIFICATIONS

Master of Arts
American University
Washington, D.C.

Bachelor of Arts
Fordham University
New York City

AFFILIATIONS AND MEMBERSHIPS

Society of Industrial & Office
Realtors® (SIOR)

NAIOP, the Commercial
Real Estate Development
Association

CONTACT DETAILS

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[Visit Team Website](#)

[www.colliers.com/
arizona](http://www.colliers.com/arizona)

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AREA OF EXPERTISE

Brian Gleason is a senior vice president with Colliers, specializing in the sale and leasing of industrial, office, land and R&D properties.

Brian has extensive experience representing corporate and institutional clients, locally and nationally. His comprehensive services include landlord, tenant and investor representation, corporate services, business development and project management.

Brian partners with Bonnie Halley, senior vice president; and Melissa Marks, senior associate; and Danny Schuster, associate, to serve clients across the West Valley submarkets of metropolitan Phoenix.

As an industry veteran with more than 35 years of commercial real estate experience, there are few situations Brian hasn't encountered. Most importantly, he acknowledges what he does not know and defers to other experts, when necessary.

He is committed to placing the interests of his clients first, helping them understand what is required of both them and himself, while creating a smooth path to successful transactions.

Having previously served in the role of designated broker, Brian has a strong commitment to integrity and honesty in all aspects of his work and relationships. Clients and colleagues alike describe Brian as knowledgeable, conscientious, helpful and easy to work with.

Visit our [team website](#) to learn more.

PROFESSIONAL ACCOMPLISHMENTS

- 2003 to present, completed lease and sale transactions exceeding \$550 million in value for more than 5 million square feet of office and industrial space in over 60 cities, 24 states and six Canadian provinces

BUSINESS BACKGROUND

Before joining Colliers, Brian served as vice president of leasing with Phoenix West Commercial in Goodyear, successfully establishing the firm as an industry leader in the West Valley.

Previously, Brian held positions as senior vice president for Cornish & Carey Newmark and also senior vice president and designated broker for Trammell Crow Company in San Francisco. He was responsible for developing transaction opportunities for institutional and corporate clients at both firms.

He also served as national real estate portfolio manager for the McKesson Corporation. Prior to that, Brian was a senior vice president with Jones Lang LaSalle.

COMMUNITY INVOLVEMENT

Brian supports several non-profits, primarily in the West Valley: Irish American Club of Pebble Creek, with donations to the Litchfield School District; New Leaf Women's Shelter, Homeless Youth Connection, Therapy Paws, Southwest Advocacy Group

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REPRESENTATIVE CLIENTS AND PROJECTS

Project leasing manager for Reliance Management's FLITE Goodyear, with ±900,000 SF of industrial and office buildings, including 250,000 SF of the former Lockheed Martin Facility

Project leasing team for Avondale Commerce Center, with 590,000 SF of light industrial space in 11 buildings at Van Buren and Fairway Drive in Avondale

Project leasing team for over 2.2 million SF of light industrial and office buildings in the West Valley on behalf of Reliance Management

Provided site selection and transaction services for 135,960 SF regional headquarters for Pacific Gas & Electric Company in San Ramon, CA

Member of the negotiation team for McKesson Corporation's 258,000 SF headquarters building in San Francisco

Disposed of a 1 million square foot distribution center for Macy's in Spanish Fork, Utah

Negotiated a development agreement for a 450,000 SF warehouse build-to-suit for Technicolor Videocassette in Camarillo, CA, and an 800,000 SF lease for a distribution center in Livonia, MI for Technicolor

Negotiated new 82,000 SF R&D lease for Calix Networks in Petaluma, CA

Worked on build-to-suit warehouses for McKesson Pharma division in Conroy, TX, and Tolleson, AZ (150,000 SF each)

Client relationships have included:

Basic Metals, Bank of America, Calix Networks, Owens Illinois, McKesson, PG&E, Macy's, Sanwa Bank, Technicolor, Ryder Leasing, Recall Records, Reliance Management, First Industrial Realty Trust, Inc., Trammel Crow, Constellation Brands, Sandvik Mining