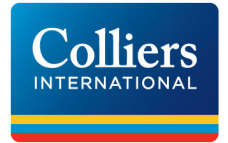




Robert S. Parsley, SIOR

CHAIRMAN & PRINCIPAL | HOUSTON



bob.parsley@colliers.com

EDUCATION AND QUALIFICATIONS

University of Virginia

University of Texas Law School

AFFILIATIONS AND MEMBERSHIPS

SIOR

CONTACT DETAILS

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AREAS OF EXPERTISE

Tenant Representation, Law Firm Services, Healthcare Services, Acquisition/Disposition, Site Selection, Land Assemblage, Consulting

COMPANY EXPERIENCE

Mr. Parsley has been involved in and responsible for all phases of commercial real estate brokerage activity over the past 37 years. A native Houstonian, he returned to Houston after graduating from law school in 1979 to serve as an attorney with Bracewell & Patterson, specializing in corporate law. In 1983, he joined Colliers International, where he is one of the company's principal shareholders. He served as President and CEO of Colliers' Houston office prior to assuming the position of Co-Chairman in 2004 and Chairman in 2020. He brings a wide range of real estate experience, along with an understanding of the legal issues involved in real estate transactions. He has represented a broad range of corporate clients, both public and private, in office and industrial sales and office tenant rep lease transactions in Houston and throughout the USA. Bob currently serves as a member of Colliers' Tenant Advisory Council, Healthcare Services Group and Law Firm Services Group. Bob has been one of the top two producers in the Colliers Houston office for the past fifteen years. He has also been a Colliers Everest Award recipient since the inception of the award, which is granted to the top 10% of producers for Colliers International in North America. Bob was recognized as a Connect Media CRE 2020 Top Broker with over \$403 million of deals executed in 2019, and in 2018 he was

recognized as the #2 ranked Heavy Hitter for office tenant representation in the greater Houston area with over \$200 million in gross dollar value of deals executed in 2017. The SIOR designation that he carries signifies the highest level of accountability and ethical standards in commercial real estate.

EDUCATION

Mr. Parsley received his B.A in Government degree from the University of Virginia and his J.D. from the University of Texas School of Law.

COMMUNITY, PROFESSIONAL AND PERSONAL

Bob has served as a director of numerous community and charitable organizations, including Strake Jesuit College Preparatory (Houston, TX); Development Board of the University of Texas – Houston Health Science Center; Texas Lyceum Association; Houston Area Urban League; University of Virginia Alumni Association (Charlottesville, VA); Houston Office Leasing Brokers Association (HOLBA), Leadership Houston, Crime Stoppers and Institute of Spirituality & Health (Vice Chair). Additionally, he served as a Director and President of the Cystic Fibrosis Foundation, Houston Chapter; President of Houston Office Leasing Brokers Association (HOLBA) in 2004, and Bob and his wife, Louise, served as Co-Chairmen of the Strake Jesuit College Preparatory Capital Campaign. He is a former member of the Finance Committee at St. Vincent de Paul Catholic Church, where he chaired the Capital Campaign for the new parish center.



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“I want to thank Bob Parsley in connection with the lease of our office space. In the past, we had always negotiated our own lease and did not believe we needed the assistance of a real estate professional to assist us in negotiating and analyzing the various alternatives that were available to us. As a result, we never got all the issues resolved and there were always issues that were not satisfactorily completed. Bob is a knowledgeable tenant rep who possesses a unique understanding of the office market, based on both his own experience as a practicing attorney and in his representation of various other law firms in the market. That was evident in the negotiations on our behalf with the landlord.”

William E. Junell, Jr., Co-
Managing Partner
Schwartz Junell Greenberg
& Oathout, L.L.P.

REPRESENTATIVE CLIENTS AND PROJECTS

BBVA Bancomer

CHRISTUS Health

General Electric

Welltower, Inc. (formerly Health Care REIT)

Houston Energy

Houston Methodist Hospital

The Howard Hughes Corporation/The Woodlands Land Development Company

LeClairRyan

Lukoil

McGuireWoods

Microsoft

Morgan Stanley

PanAtlantic Exploration

Quest Diagnostics

Schwartz Junell Greenberg & Oathout, L.L.P.

St. Luke's Hospital System

Union Pacific Railroad

Woodforest Bank