



Blake Virgilio

CCIM, SIOR

VICE PRESIDENT | HOUSTON



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EDUCATION AND QUALIFICATIONS

Texas A&M University

Master of Real Estate from the Mays Business School, and a Bachelor of Science in Construction Science

AFFILIATIONS AND MEMBERSHIPS

SIOR

NAIOP

CCIM

Aggie Real Estate Network,
Former President

Pi Kappa Phi Housing
Corporation

CONTACT DETAILS

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AREA OF EXPERTISE

Blake represents the interests of office building owners and users in a strategic and effective manner. A Houston native with over 10 years of experience in commercial real estate, he has developed direct expertise in marketing, research, finance and transaction negotiation skills. Blake's extensive transaction history represents over \$275 million in volume totaling 400 transactions. He has consistently averaged over 60 transactions a year totaling 2 million square feet.

Blake's comprehensive approach focuses solely on his client's goals. His clients often cite his diligent approach to projects both large and small. Through thorough financial and strategic marketing plans, Blake delivers proven results to his clients both on a local and national level. Blake's clients say his urgency, result-driven focus and timely response have brought measurable economic value to their office properties.

PROFESSIONAL ACCOMPLISHMENTS

Blake has been recognized by REDNews as a "Rising Star" in 2012. He has earned both the SIOR and CCIM designations. Prior to joining Colliers, Blake was with Caldwell Companies where he achieved the largest closed transaction in 2018. He is the former Houston President of the Aggie Real Estate Network, and is an active member of SIOR, NAIOP, CCIM, Pi Kappa Phi Housing Corporation, and Houston's First Baptist Church.

BUSINESS AND EDUCATIONAL BACKGROUND

Blake graduated from Texas A&M University where he earned a Master of Real Estate from the Mays Business School, and a Bachelor of Science in Construction Science.