



Executive  
Industrial Capital Markets Australia

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## Billy Kanakis

### Area of Expertise

Billy has over four years direct property experience within Australia. Since joining Colliers, Billy has been directly involved in \$3 billion worth of transactions and forms part of the National Capital Markets team, working closely on a day-to-day basis alongside Gavin Bishop and Sean Thomson to ensure record breaking results are achieved for clients in the divestments of large-scale national industrial assets and portfolios.

Based in the Sydney CBD Head Office, Billy is responsible for undertaking financial models and preparing and presenting financial analyses to a broad spectrum of corporate, institutional and international investors to maximise value, specialising in Industrial & Logistics assets \$20M+.

Billy is an accredited Certified Practising Valuer previously working at Charter Keck Cramer in Melbourne.

### 4+ Years' Experience

**Involved with  
\$3B+ Transactions**

**Clear Strategy to  
Maximise Price**

**National Market  
Expertise**

**Local Market  
Expertise**

### Professional Accomplishments

Billy has worked extensively and been involved in many large-scale portfolio divestments including:

- » The McPhee Portfolio (\$186 million)

Billy holds an unmatched track record in divesting major stand-alone industrial and logistics assets including:

- » The Fairfield Distribution Centre (\$197.2 million)
- » 884 Mamre Road, Eastern Creek (\$126 million)

Billy has worked on a diverse range of transaction engagements to provide clients with strategic, financial, transactional and valuation advice, in relation to decision making and transaction processes to deliver record breaking results for clients.

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**Colliers**

Property	Size	Client	Sale Price
56-88 Lisbon Street, Fairfield	60,223m <sup>2</sup>	Dexus	\$197,200,000
McPhee Portfolio	70,465m <sup>2</sup>	McPhee	\$186,000,000
884 Mamre Road, Kemps Creek	42,515m <sup>2</sup>	Altis	\$125,419,250
149 Airds Road, Minto	26,355m <sup>2</sup>	Toyo Tyre Australia	\$75,264,000
Lot 9, McPherson Street, Banksmeadow	21,780m <sup>2</sup>	Orica	\$75,000,000
509 Boundary Road, Darra	16,724m <sup>2</sup>	One Funds Management	\$36,500,000
237 Fleming Road, Hemmant	15,774m <sup>2</sup>	Centennial Property Group	\$36,110,000
373 Horsley Road, Milperra	9,314m <sup>2</sup>	Private	\$34,200,000
163 Ingram Road, Acacia Ridge	18,613m <sup>2</sup>	Private	\$28,000,000