



William S. Littleton, SIOR, MCR, SLCR



Senior Executive Vice President |
Arizona
Corporate Solutions

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colliers.com/arizona

2390 E Camelback Rd
Suite 100
Phoenix, AZ 85016

Education or Qualifications

Bachelor of Science
Real Estate
Arizona State University
Master of Corporate Real Estate
(MCR), CoreNet Global
Senior Leader of Corporate
Real Estate (SLCR), CoreNet
Global

Affiliations or Memberships

Society of Industrial & Office
Realtors (SIOR)
CoreNet Global

Area of Expertise

William (Bill) Littleton is a senior executive vice president with Colliers and a member of the global Corporate Solutions Group. He specializes in transaction and portfolio management for national and global corporate real estate clients.

Comprehensive services include acquisition, disposition, leasing, location assessment, site selection, portfolio strategy and lease administration.

Bill is committed to providing the highest level of service and continually strives to strategically align his clients' corporate real estate with their core business objectives.

He carefully analyzes the details of each transaction to safeguard his clients' interests and deliver cost-effective real estate solutions. He ensures that leases and acquisitions support future growth, while minimizing occupancy costs.

For property dispositions, Bill develops and executes highly effective marketing strategies, working closely with clients to determine the timing for the sale, a competitive price based on target value and a plan to mitigate any risk.

Through the global reach of Colliers, Bill collaborates with dedicated professionals around the world, who work together to deliver the best possible outcome for clients.

Professional Accomplishments

- Leased and sold more than \$1 billion of industrial and office properties throughout North America, EMEA and Asia/Pacific.
- Awarded the SIOR designation by the Society of Industrial and Office Realtors
- Awarded the CoreNet Global Master of Corporate Real Estate (MCR) and Senior Leader of Corporate Real Estate (SLCR) designations
- Colliers Everest Club for 2016, 2015, 2014, 2013 and 2012, recognizing the top 10 percent of professionals in the Americas
- 2018 - #15 Top Producer by Colliers in Arizona
- 2016 - #2 Top Producer by Colliers in Arizona
- 2015 - #6 Top Producer by Colliers in Arizona
- 2014 - #5 Top Producer by Colliers in Arizona
- 2013 - #1 Top Producer by Colliers in Arizona
- 2011 - #2 Top Producer and the #4 Team by Colliers in Arizona
- Since 1997, consistently ranked as a Top Producer by Colliers in Arizona

Business Background

Bill joined Colliers in 1986 and has more than 20 years of experience in corporate services.

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Representative Projects and Clients

Maintenance Supply Headquarters – 220,000 SF build-to-suit, Houston, Texas

AVNET, Inc. – 176,000 SF headquarters relocation from Los Angeles to Phoenix

AVNET Technology Services – 132,000 SF divisional headquarters build-to-suit, Tempe

AVNET Technology Services - 228,000 SF international logistics center, Chandler

IES Communications, Inc. – North American Account Manager

Maintenance Supply Headquarters – North American Account Manager

Konica Minolta

ON Semiconductor

Siemens – U.S. Filter

National Waterworks
