



# Barkley Peschel CCIM

SENIOR VICE PRESIDENT



[barkley.peschel@colliers.com](mailto:barkley.peschel@colliers.com)

## EDUCATION AND QUALIFICATIONS

BBA, Finance

BA, Spanish

Southern Methodist University (SMU)

Certified Commercial Investment Member (CCIM)

Licensed Real Estate Broker in the State of Texas

## AFFILIATIONS AND MEMBERSHIPS

CCIM Houston Chapter

Fort Bend Society of Commercial Realtors

Fort Bend Chamber

Greater Fort Bend Economic Development Council

Child Advocates of Fort Bend

## CONTACT DETAILS

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## AREA OF EXPERTISE

Mr. Peschel is a multi-disciplined commercial real estate advisor with experience in tenant/buyer representation, relocation/expansion, land acquisition and disposition, and economic incentive negotiations. He spends most of his time on industrial and land transactions, but given the Colliers network and resources, he's involved in a variety of deal types including office and investments. He is surrounded by experts who he partners with depending on the deal. He stays involved in transactions to bring trust to the client.

Barkley's clients tell him that they enjoy working with him; that they have a high degree of confidence that he can perform to help them meet their goals; and that they appreciate his resourcefulness and sense of urgency.

Barkley's background in economic development combined with the Colliers process and platform gives him a unique perspective and experience that he uses to meet his clients' commercial real estate needs.

Barkley is consistently a top producer (Titan Award recipient) in the Houston office. In 2015, he was a Colliers' Everest Award recipient. This award is bestowed upon the top 10% of all Colliers brokerage professionals across the United States based on revenue production.

## PROFESSIONAL ACCOMPLISHMENTS

- Colliers' Everest Club (2015)
- Colliers Houston Top Ten Producer (2015)
- Colliers Houston Titan Award (2014, 2015, 2016, 2017, 2018)

## BUSINESS AND EDUCATIONAL BACKGROUND

Barkley graduated Cum Laude in 1996 with a BBA and BA from Southern Methodist University (SMU). He started his business career as a consultant with Accenture/Andersen Consulting before joining the Greater Fort Bend Economic Development Council (EDC) where he spent over 10 years recruiting businesses to locate in Fort Bend County, handling economic incentive negotiations and spearheading redevelopment activities on behalf of the County and its cities.

In 2010, Barkley established IronStone Realty Advisors, a boutique commercial real estate firm serving the Houston region and beyond. In 2014, he merged IronStone with Colliers International, where he currently serves as Senior Vice President.

## COMMUNITY INVOLVEMENT

Barkley loves giving back to the community, so he is involved in multiple organizations. Barkley has a heart for abused and neglected children; he currently serves on the Board of Directors for Child Advocates of Fort Bend. As an adoptive parent, he has seen firsthand the plight of children living on the streets and in broken homes. He is involved in a number of business-related organizations and he co-founded the Hearts & Hammers program, a non-profit organization that provides free home repairs for elderly and disabled low-income home owners. He also represents a number of non-profits as their commercial real estate advisor.

Accelerating success.



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## REPRESENTATIVE CLIENTS

Fort Bend Independent School District

Fort Bend Music Center

Fort Bend Women's Center

Rockwater Energy

Total Chiropractic & Wellness Center

AIVA Exports

Performance Packaging

Signarama of Sugar Land

ShawCor

Brickmoon Design

Classic Chevrolet Sugar Land

Phoenix Construction

Child Advocates of Fort Bend

Tristar Investments

Pregnancy Resource Medical Center

Calcot

Yesco