



Andrew Waguespack

SENIOR VICE PRESIDENT | PRINCIPAL
Colliers International | Atlanta



andrew.waguespack@colliers.com

EDUCATION OR QUALIFICATIONS

University of Georgia
Bachelor of Business
Administration

AFFILIATIONS OR MEMBERSHIPS

Atlanta Commercial Board of
Realtors

UGA Alumni Association

Giving Children A Chance
(GCAC) Volunteer

Member of Buckhead Church

Atlanta CEO Council Member

CONTACT DETAILS

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Colliers International
1230 Peachtree Street NE
Promenade
Suite 800
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AREA OF EXPERTISE

Andrew Waguespack has over 20 years of experience as a commercial real estate professional, specializing in office tenant representation. He is an expert in HeadQuarter relocations, expansions, lease renewals, financial analysis, and workplace strategy. A recognized expert in the industry, Mr. Waguespack's unique market insights are derived, from having represented both tenant and landlords. Whether delivering ideal results when negotiating lease transactions or constructing financial analysis for clients, Mr. Waguespack has the knowledge and skills to achieve the desired results for his clients.

PROFESSIONAL ACCOMPLISHMENTS

- 2016 Member for the Board Of Directors at Colliers International Atlanta
- 2016 Atlanta CEO Council Member
- 2007 -2016 Atlanta Commercial Board of Realtors Million Dollar Club member

BUSINESS AND EDUCATIONAL BACKGROUND

Mr. Waguespack is a native Atlantan graduate of Marist High School and the University of Georgia. He began his real estate career in 1995 by joining HQ Business Centers during which he built the Atlanta Franchise of HQ Business Centers (now Regus) for seven locations. In 1999, Mr. Waguespack moved to Piedmont Center, leasing the 2 million SF developments in Atlanta. Prior to Colliers, he was Vice President and Principal with CRESA Partners, representing corporate tenants in their commercial lease negotiations. Currently, Andrew Waguespack is Senior Vice President and Principal with the Office Services group as well as serving on the Board of Directors for Colliers International Atlanta.

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REPRESENTATIVE CLIENTS AND PROJECTS

MEDASSETS	> 100,000 SF	> Office Lease
PURCHASING POWER	> 40,000 SF	> Office Lease
SCIENTIFIC RESEARCH CORPORATION	> 39,000 SF	> Office Lease
ZELIS	> 39,000 SF	> Office Lease
D.R. HORTON	> 33,000 SF	> Office Lease
ARAUCO WOOD PRODUCTS	> 25,000 SF	> Office Lease
ENTERPRISE RENT-A-CAR	> 25,000 SF	> Office Lease
ENVISTACOM	> 38,000 SF	> Multiple Transactions
BOUNCE TV	> 24,000 SF	> Office Lease
RCG VENTURES	> 21,000 SF	> Office Lease
TRIPWIRE INTERACTIVE	> 20,000 SF	> Office Lease
PGA TOUR SUPERSTORE	> 18,000 SF	> Office Lease
ONPAY	> 11,000 SF	> Office Lease
AGC FLAT GLASS	> 11,000 SF	> Office Lease
MEETING EXPECTATIONS	> 11,000 SF	> Office Lease
SYNTHIO	> 10,000 SF	> Office Lease
FULCRUM EQUITY PARTNERS	> 10,000 SF	> Office Lease
SILICON VALLEY BANK	> 5,000 SF	> Office Lease