



Andrew S. McGhee

SENIOR VICE PRESIDENT
Industrial Division



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EDUCATION OR QUALIFICATIONS

Bachelor of Business Administration
Temple University

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AREA OF EXPERTISE

Andy joined Colliers in 1989. He specializes in the sale, leasing and investment of industrial, distribution, manufacturing, R&D properties and land.

He has developed an intimate knowledge of the Delaware Valley, focusing primarily on Eastern Montgomery County, Bucks County and Northeast Philadelphia markets.

PROFESSIONAL ACCOMPLISHMENTS

Andy has extensive experience in targeting industry trends. His strong mechanical aptitude allows him to understand the manufacturing process and translate that understanding into real estate parameters. He is known for providing creative solutions and structures to challenging assignments.

Prior to joining Colliers, Andy was President of a regional trucking firm which provides him with an excellent logistical background.

He represents clients nationally and has done sale, lease, and build to suit projects throughout the country.

REPRESENTATIVE CLIENTS

3M
Bally Refrigerated Boxes
BJ's Wholesale Club
Crown, Cork & Seal
Estee Lauder
General Electric
General Motors
Liberty Property Trust
Opus East, LLC
RCN
Sony USA
United Refrigeration
USX

AFFILIATIONS

- Member of the National Association of Realtors
- Member of the TriState Realtors® Commercial Alliance
- PA licensure for real estate practices

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REPRESENTATIVE CLIENTS AND PROJECTS

Client	Sale/ Lease	Location	Size	Comments
United Refrigeration	S	Nationwide	1,500,000 sf	Mfg & Distribution buildings
Crown Cork & Seal	S	NE Philadelphia	635,000 sf	Former HQ and manufacturing plant
General Motors	S	Bensalem	585,000 sf	GM Distribution Center
US Bankruptcy Court	S	Bensalem	450,000 sf	Charming Shoppes Distribution Center
3M	S	Bristol	365,000 sf	Former manufacturing plant
BJ's Wholesale Club	L	Bristol	300,000 sf	Long term sublet to Burlington Coat
Packaging Corp of America	S	Croydon	300,000 sf	Brownfield
Sears	S	Wilmington	250,000 sf	Former clothing distribution center
Estee Lauder	L	Bristol	250,000 sf	20 year lease for distribution center
Airgas Safety	S	Bristol	250,000 sf	Build to suit sale
Newage Industries	S	Southampton	235,000 sf	HQ and mfg building
Hercules	S	Langhorne	210,000 sf	Two abutting industrial buildings
David's Bridal	L	Bristol	180,000 sf	Distribution Center
US Bankruptcy Court	S	Bensalem	160,000 sf	Two 80,000 sf buildings
Marano Trucking	L	Bristol	152,000 sf	3 PL
Action Manufacturing	S	Bristol	128,000 sf	Munitions manufacturer
Woodbridge Group (Cartex)	L	Fairless Hills	108,000 sf	15 year sublease of mfg building
Jeff Koons	L	Morrisville	60,000 sf	Renowned Artist
Hubbell, Inc.	S	Bristol	30 acres	Excess land
General Electric	S	Trevose	50 acres	Excess land

Airgas



PCA
PACKAGING CORPORATION OF AMERICA



 **CROWN**



3M

**ESTÉE
LAUDER
COMPANIES**

sears