



**Associate Director |  
Melbourne**  
Office Leasing

Alissa.Woods@colliers.com  
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**Direct:** +61 3 9940 7227  
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colliers.com

Level 30, Optus Centre  
367 Collins Street,  
Melbourne, VIC 3000

#### **Education or Qualifications**

**Bachelor of Business –  
Marketing & Advertising**  
Queensland University of  
Technology

**Agent's Representative**  
REIV

## Alissa Woods

#### **Area of Expertise**

Office Leasing – Melbourne CBD & Docklands.

Alissa transitioned into the Colliers Office leasing team four years ago and now has over six years' experience in the market, with a strong focus on the sub 1,000sqm market.

Throughout her time at Colliers, Alissa has proven to be an effective operator, who thrives on fast paced environments and providing Landlords and tenants alike with proactive and market leading advice and recommendations.

With a diverse client base comprising passionate privates and institutional Landlords, Alissa is flexible in her approach and tailors her strategies to suit the needs of her clients.

Alissa has been involved in multiple highly successful spec suite strategies and lobby/building refurbishments as well as new developments and building repositioning's.

Alissa is known for her attention to detail, effective communication and client relations and her problem-solving ability.

#### **Professional Accomplishments**

A reflection of her passion and work ethic, Alissa was the recipient of 'The Savills Australia Award' for Excellence for Rising Star of The Year (VIC) in 2018 in her former role. Alissa was also part of 500 Women in Property in 2020.

#### **Business and Educational Background**

##### **Associate Director | Office Leasing**

Colliers

June 2023 – Present

##### **Manager | Office Leasing**

Colliers

September 2020 – June 2023

##### **Senior Executive | Office Leasing**

Colliers

September 2019 – September 2020

##### **Senior Executive | Office Leasing**

Savills Australia

January 2019 – September 2019

##### **Executive | Office Leasing**

Savills Australia

January 2018 – January 2019

##### **Graduate | Various**

Savills Australia

January 2017 – December 2017

#### **Major Client Portfolio**

- Charter Hall
- Dexus Property Group
- Investa
- ISPT
- CBUS Property
- Fidnam
- AFIAA
- Riverlee
- Suleman Group
- Various Privates



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### Transaction Summary

Property	Tenant	Client	Area
500 Bourke Street	Russell Kennedy	ISPT	5261sqm
500 Bourke Street	Holding Redlich	ISPT	3945sqm
555 Collins Street	Ericsson Australia Pty Ltd	Charter Hall	3344sqm
500 Bourke Street	PKF Melbourne Pty Ltd	ISPT	2200sqm
525 Flinders Street	Star Gazers Education Pty Ltd	AFIAA	2148sqm
130 Lonsdale Street	Latitude Financial Services	Cbus	1834.5sqm
530 Collins Street	Conduent Victoria Ticketing System	GPT	1245sqm
628 Bourke Street	CPB Contractors	AFIAA	1134sqm
367 Collins Street	Laing O'Rourke Australia Construction Pty Ltd	Mirvac	1115.3sqm
600 Bourke Street	Insittec	VISY	735sqm
257 Collins Street	GO1	RAM Investments	660sqm
189 Flinders Lane	Time & Place	Dexus	524sqm
360 Collins Street	SG Hiscock	Dexus	521sqm
628 Bourke Street	Gentrack	AFIAA	516sqm
130 Lonsdale Street	IFS	Charter Hall	321sqm
80 Collins Street	Lodge Partners	Dexus	152sqm